



Agenda Item Summary

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Submitted By

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Reviewed By

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Agenda Item Title

A Resolution Approving a Lease Agreement with Zoll Medical Corporation for Eight (8) Cardiac Monitors for Ten (10) years in an Amount Not to Exceed \$661,516.40, Authorizing Its Execution and Waiving the Village's Bid Process for the Agreement

Overview

The Lease Agreement will allow for the replacement of the previous trade-in program initiated 7 (seven) years ago to provide all Village's Fire Department Advanced Life Support (ALS) vehicles with identical Advanced Life Support Zoll X Series monitors. The lease of these eight (8) monitors will allow the Village to discontinue the replacement program and implement updated equipment at regular intervals while protecting the Village from regular price fluctuation of monitors and failed parts. This lease agreement also provides regular training from manufacturer-employed representatives, covers the replacement of standard parts, and annual preventative maintenance/cleaning services. Regular replacement, training, parts replacement, and maintenance ensure all Fire Department members are trained on all applicable features and maximized to provide the highest level of emergency care possible.

Recommendation

Adopt the Resolution.

Background

Cardiac monitors are an essential tool for paramedics. Cardiac monitors are used for many emergency treatment functions, including cardiac rhythm interpretation, defibrillation, monitoring oxygen blood levels, and ensuring proper endotracheal intubation placement.

All the Fire Department's monitors are Zoll monitors; this is a practical training, maintenance, and deployment benefit in having all the monitors identical. Additionally, using identical monitors throughout the department allows one crew (engine/truck) to initiate care and then turn over care to an ambulance crew without having to disconnect/discontinue patient monitoring to switch equipment during a call. It also assures consistency when department members are rotated between fire/ambulance assignments.

The Fire Department seeks waiver of the bid process because Zoll is the sole provider of these monitors. The Department conducted extensive research before initially switching to a Zoll product and concluded that this company was the best fit for our needs. We have also worked with local hospitals to ensure that the

appropriate replacement equipment (single patient use) items would be available for us when needed.

Fiscal Impact

The Fire Department designated \$66,151 in the 2023 Capital Equipment budget for this purpose.

DEI Impact

N/A

Alternatives

The Board could delay action and request more information.

Previous Board Action

Obtaining cardiac monitors was approved in the fiscal year 2023 budget.

Citizen Advisory Commission Action

N/A

Anticipated Future Actions/Commitments

N/A

Intergovernmental Cooperation Opportunities

N/A