Proposal for:
Village of Oak Park, Cook County IL
January 20, 2026
Quoted by: Nathan Holder

Software and Services for BS&A Cloud Upgrade

Thank you for the opportunity to quote our software and services.

At BS&A, we are focused on delivering unparalleled service, solutions, support, and customer satisfaction. You'll see this in our literature, but it's not just a marketing strategy... it's a mindset deeply embedded in our DNA. Our goal is to provide such remarkable customer service that our customers feel compelled to remark about it.

*We are extremely proud of the many long-term customer relationships we have built. Our success is directly correlated with putting the customer first and consistently choosing to **listen**. Delivering unparalleled customer service is the foundation of our company.*

Cost Summary

Software is licensed for use only by municipality identified on the cover page. If used for additional entities or agencies, please contact BS&A for appropriate pricing. Prices subject to change if the actual count is significantly different than the estimated count. Module fees are charged annually and include unlimited support.

Upgrade - Cloud Modules

Financial Management

GL-General Ledger		$17,465.00
AP-Account Payable		$14,355.00
PO-Purchase Order		$14,085.00
CR-Cash Receipting		$15,705.00
AR-Account Receivables		$13,550.00
FA-Fixed Assets		$13,285.00
	Total	$88,445.00

Personnel Management

PR-Payroll		$23,740.00
HR-Human Resources		$16,655.00
	Total	$40,395.00

Utility Billing

UB-Utility Billing		$18,295.00
	Total	$18,295.00

	Subtotal	**$147,135.00**

BS&A Online - *Fees for BS&A Online subscription services will be charged at the next renewal period.*

Public Records Search + Online Bill Pay
With use of integrated Credit Card Processor

Services include:

- *Management of your upgrade by our dedicated upgrade team for a smooth shift from .NET to BS&A Cloud.*
- *Assigned Project Coordinator works with you to create a project schedule aligned with your processes and needs.*
- *How-to guides and select reference videos provided for your users to become familiar with relevant Cloud processes prior to your go-live.*
- *Preliminary conversion and validation performed by the Upgrade Team, validating data, balances, configurations, and related settings prior to your live upgrade.*
- Final data extraction, upgrade and validation for your BS&A Cloud go-live.
- Module-specific data validation performed by domain experts in the dedicated Upgrade Team.
- Testing and implementation of existing customizations prior to go-live, preserving functionality and ensuring critical components are converted.
- Migration of key custom reports, enabling continuity in reporting for your municipality from .NET to Cloud.
- Automated configuration of users and security roles based on your prior setup in the .NET applications.
- Conversion of approval workflows based on role-specific security, maintaining established processes.
- Training for all primary users on global functions of BS&A Cloud, such as navigation, searching, and reporting.
- Module-specific training for users of your municipality in their primary daily activities in BS&A Cloud.
- As applicable, configuration of existing hardware (barcode scanners, etc) for seamless integration with BS&A Cloud.
- As needed, transition from .NET Online Payments to cloud architecture configuration for uninterrupted payment processing.
- Prioritized support by the dedicated Upgrade Team for two weeks following your go-live, leveraging BS&A's best in class support system for case visibility and seamless transition to BS&A Customer Support following the hypercare period.

$92,200.00

Cost Totals

Upgrade Modules – *Annual Fee*	Subtotal	$147,135.00
Upgrade Implementation	Subtotal	$92,200.00
Courtesy Discount	Subtotal	-$5,000.00

Total Proposed   **$234,335.00**

Travel not expected for Upgrades. Any necessary travel to be billed at a per trip and/or per day cost.

Payment Schedule

1st Payment: **$43,600** to be invoiced upon execution of this agreement.

2nd Payment: **$147,135** to be invoiced upon activation of customer's site for upgrade modules.

3rd Payment: **$43,600** to be invoiced upon completion of upgrade implementation.

BS&A
SOFTWARE

Page 3 of 3

Village of Oak Park, Cook County IL
Q–01105 | January 20, 2026
Prices good through March 31, 2026