

## Crowley, Ken

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**From:** Jackson, Kevin  
**Sent:** Thursday, May 4, 2023 1:12 PM  
**To:** Sproule, Robert  
**Cc:** Crowley, Ken  
**Subject:** RE: Additional EV Leafs Purchase Opportunity - Time Sensitive

Yes. I support the recommended direction. The 25% EV/Hybrid milestone is awesome!!

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**From:** Sproule, Robert <rsroule@oak-park.us>  
**Sent:** Thursday, May 4, 2023 12:32 PM  
**To:** Jackson, Kevin <KJackson@oak-park.us>  
**Cc:** Crowley, Ken <kcrowley@oak-park.us>  
**Subject:** Additional EV Leafs Purchase Opportunity - Time Sensitive

Kevin,

We have the opportunity to purchase three (3) 2023 EV Nissan Leafs off the retail market with the same \$5,400.00 fleet incentive and a possible \$7,500 federal rebate coming in the near future. These vehicles would put us in a position where, except in a couple special specific cases, all of our light duty vehicles for inspectors and administrative staff are EVs or hybrids. This would bring our total count of EV vehicles to 17 and alternative fuel vehicle (EV and hybrid) to 36 (over one quarter of our total fleet!).

While these vehicles were not specifically programmed in the 2023 Fleet fund, there are sufficient dollars in the Fleet Fund to cover this purchase. Money was included in the FY2023 fund to cover the purchase of 5 hybrid squads. We do not have any expectation, at this time, that we will be able to acquire these vehicles this year. The market is extremely tight on these squads. We will continue to look for them and would still have funding to purchase some if they become available as these Leafs will not utilize all of that funding. Please let me know if you would like us to move forward with the purchase of these vehicles. If you have any questions, please feel free to reach out. Thanks!

This is time sensitive.

Rob Sproule  
Public Works Director  
Village of Oak Park, Illinois  
708-358-5700  
[www.oak-park.us](http://www.oak-park.us)  
[Public Works WORKS!](#)

**MOTOR VEHICLE PURCHASE CONTRACT** THIS IS AN OFFER TO PURCHASE THAT WILL BECOME A BINDING MOTOR VEHICLE PURCHASE CONTRACT IF ACCEPTED BY THE DEALER. THE DEALER MUST ACCEPT OR REJECT THE OFFER WITHIN 2 WORKING HOURS OR THE OFFER IS AUTOMATICALLY VOIDED AND YOU MAY RESCIND THE OFFER UNLESS AND UNTIL ACCEPTED BY THE DEALER UNTIL ACCEPTANCE OR REJECTION OF THE OFFER THE DEALER SHALL BE PROHIBITED FROM SELLING THE VEHICLE TO ANY OTHER PARTY

DEALER NAME <b>Four Keys LLC dba Rosen Nissan &amp; Kia</b>		VEH. STOCK NO. OR ORDER NO. <b>57619</b>	MILEAGE AT SIGNING <b>18</b>	ORDER DATE <b>05-10-2023</b>
ADDRESS <b>5505 South 27th Street</b>		SALESPERSON'S NAME (PLEASE PRINT) <b>Sultan Alzein</b>		
CITY, STATE, ZIP <b>Milwaukee, WI 53221</b>		SALESPERSON'S LICENSE NUMBER		
TELEPHONE NO <b>414-282-9300</b>				
PROSPECTIVE PURCHASER ("YOU") NAME(S) <b>VILLAGE OF OAK PARK</b>				
PROSPECTIVE PURCHASER STREET ADDRESS <b>201 SOUTH BLVD</b>		CITY <b>Oak Park</b>	STATE <b>IL</b>	ZIP <b>60302</b>
RESIDENCE PHONE	CELL PHONE <b>708-358-5735</b>	BUSINESS PHONE	RESIDENCE COUNTY <b>Cook</b>	RESIDENCE TOWNSHIP/CITY/VILLAGE <b>Oak Park</b>
				E-MAIL ADDRESS <b>kcrowley@oak-park.us</b>

PLEASE ENTER MY ORDER FOR THE FOLLOWING DESCRIBED VEHICLE  NEW  USED  DEMO  EXEC TITLE  CAR  TRUCK  MOTORCYCLE  OTHER

PURCHASED VEHICLE	MODEL YEAR <b>2023</b>	MAKE - TRADE NAME <b>NISSAN</b>	MODEL <b>LEAF S</b>	BODY TYPE <b>HATCHBACK 4-DR</b>	IDENTIFICATION NO. <b>1N4AZ1BV7PC559178</b>
OWNED OR LEASED TRADE-IN	<b>NONE</b>	<b>NONE</b>	<b>NONE</b>		<b>NONE</b>
2ND VEHICLE					
ORDERED COLOR <b>GLACIER WHITE</b>	ORDERED TRIM <b>CHARCOAL</b>	ORDERED ENGINE			

Dealer is not a party to any manufacturer warranties. Warranty terms may be negotiable. Terms agreed to on the purchase contract are final.

**WARRANTY & SERVICE CONTRACT INFORMATION**  
Refer to separate document for coverages and exclusions. Dealer disclaims implied warranties of merchantability and fitness for a particular purpose.  
**AS IS - NO WARRANTY.** Unless "Dealership" is checked under Limited Extended Warranty, this vehicle is sold AS IS and the dealer assumes no responsibility for any repairs regardless of any oral statements about the vehicle.  
**IMPORTANT:** Ask for all promises in writing. Spoken promises are difficult to enforce. Warranty terms may be negotiable. Terms agreed to on the purchase contract are final.

**Manufacturer Warranty Information**  
(Dealer is not a party to any manufacturer warranty)  
 **Original Manufacturer Warranty** (either new or remaining)  
Expiration: **05-05-2026** (date) **36000** (miles), whichever comes first.  
Deductible: \_\_\_\_\_ Transfer fee: \_\_\_\_\_

**Original Manufacturer Warranty EXPIRED or NOT KNOWN**

**Original Manufacturer Warranty CANCELLED** due to history

**LIMITED EXTENDED WARRANTY/SERVICE CONTRACT**  
provided by:  Manufacturer  Warranty company  Dealership  
Duration: \_\_\_\_\_ (months) \_\_\_\_\_ (miles), whichever comes first.  
Deductible: \_\_\_\_\_ Transfer fee: \_\_\_\_\_

Percentage of repair costs to be paid by you: \_\_\_\_\_  
Warranty term begins on: \_\_\_\_\_

**OTHER CONDITIONS OF SALE**  
**Nissan 5yr 60000mi Ltd. Warranty**

<b>USED:</b> PRICE from the Wisconsin Buyers Guide \$		
<b>NEW:</b> <del>XXX</del> MSRP detail provided on window label	See Total MSRP Below	
<input type="checkbox"/> MSRP detail provided on attachment		
BASE MSRP (Manufacturer Suggested Retail Price) \$	<b>29860</b>	<b>00</b>
Dealer Markup	<b>0</b>	<b>00</b>
Dealer installed options — Has a warranty if <input checked="" type="checkbox"/> at left.		
Total Dealer Installed Options (Add to Used Price or MSRP and enter in line a)	<b>N/A</b>	
<b>PRICE OF THE VEHICLE</b>		
a. Dealer Retail Price	<b>29860.00</b>	
b. Services Fee	<b>399.00</b>	
c. Discount	<b>1071.00</b>	
1. Cash Price (a + b - c)	<b>29188</b>	<b>00</b>
<b>TRADE ALLOWANCE</b>		
(See reverse side for lease equity calculation. If net lease equity is negative, add in line g and h)		
2. Owned Trade-in Allowance or Net Lease Equity	<b>29188</b>	<b>00</b>
d. Trade Difference (1-2)	<b>29188.00</b>	
<b>TAXABLE ITEMS PURCHASED WITH THE VEHICLE</b>		
e. Other	<b>N/A</b>	
f. Service Contract	<b>N/A</b>	
3. Total of Taxable items (e + f)	<b>N/A</b>	
<b>SALES TAX CALCULATION</b>		
g. Amount Subject to Sales Tax (1 - 2 + 3)	<b>29188.00</b>	
h. State Tax (g x .05)	<b>N/A</b>	
i. County Tax (g x .005)	<b>N/A</b>	
j. Local/Stadium Tax (g x .001)	<b>N/A</b>	
4. Total of Taxes (h + i + j)	<b>N/A</b>	
<b>NON-TAXABLE ITEMS PURCHASED WITH THE VEHICLE</b>		
k. Fees to appear on MV11	<b>301.00</b>	
l. Other		
5. Total of Non-Taxable Items (k + l)	<b>301</b>	<b>00</b>
<b>OWNED VEHICLE PAYOFF</b>		
Due to		
6. Estimated Payoff Amount on Owned Trade-in	<b>N/A</b>	
<b>CASH &amp; CASH EQUIVALENTS</b>		
m. Cash Down Payment on Order	<b>500.00</b>	
n. REBATES		
<input type="checkbox"/> CASH BACK	<input checked="" type="checkbox"/> <b>5400.00</b>	
<input type="checkbox"/> ASSIGNED	<b>N/A</b>	
<input type="checkbox"/>	<b>N/A</b>	
o. Additional Cash Due (Date/Amount)	<b>N/A</b>	
7. Total Cash and Rebates (m + n [if assigned] + o)	<b>5900</b>	<b>00</b>
8. Due on Delivery or Balance to Finance (1 - 2 + 3 + 4 + 5 + 6 - 7)	<b>23589</b>	<b>00</b>

ANTICIPATED DELIVERY DATE: **May 10, 2023**, 20

Regardless of reason, if the vehicle ordered by the purchaser is not available for delivery within 15 calendar days after the anticipated delivery date, the purchaser may cancel this order and shall, within one business day, receive a full refund of any down payment, and return of trade-in vehicle, or title for trade-in vehicle, or both. If the trade-in is not available, the purchaser shall receive the trade-in allowance. Unless delivery date is otherwise qualified on the purchase contract by the purchaser, if the ordered vehicle becomes available for delivery prior to the stated anticipated delivery date, the dealer licensee may require acceptance not less than 21 calendar days after having notified the purchaser of availability of delivery, in which case no penalty shall be assessed for nonacceptance of delivery prior to the stated anticipated delivery date.

A service fee is not required by law, but may be charged to motor vehicle purchasers or lessees for services related to compliance with state and federal laws, verifications and public safety, and must be reasonable.

- This is a Finance Transaction. (Check A. or B.):  
Closing scheduled at dealer's office on specified delivery date or as mutually agreed. You are obligated to purchase, subject to availability of financing through dealer, on terms:  
A.  In attached disclosure. These terms do not extend beyond the closing date if dealer is willing and able to deliver vehicle on these terms.  
B.  Acceptable to You.
- This transaction is subject to financing being arranged through creditor of Your choice. You must obtain acceptable financing and dealer must receive written notice by (date) \_\_\_\_\_ or this contract is void.
- This is a cash transaction. You are obligated to pay the balance due on delivery.

**THE ORDERED VEHICLE MUST BE LOCATED**  
If the motor vehicle dealer and purchaser enter into a purchase contract for a new motor vehicle not available at the dealer's lot, the dealer and purchaser agree that the vehicle mileage upon delivery will not exceed \_\_\_\_\_ miles. Before vehicle delivery, purchaser has the right to cancel the purchase contract if the mileage of the vehicle exceeds that amount. The option to cancel ends at acceptance of delivery.

**ORDER OUT VEHICLE NOT PRICE PROTECTED** (See Back of Contract for Details)

THE APPRAISAL OF THE TRADE-IN IS BASED ON AN ODOMETER READING OF UP TO \_\_\_\_\_ MILES/KILOMETERS, AND THE TRADE-IN MAY BE REAPPRAISED IF IT EXCEEDS THIS LIMIT.

**BUYER'S REPRESENTATIONS:** This transaction is voidable at the option of the dealer at any time prior to delivery of the purchased vehicle if any of the following representations are untrue. The option to void this transaction in no way limits or restricts the election of other remedies available to the dealer prior to or after the closing of this transaction and these representations survive the closing of this transaction as to other remedies. You must read and answer these questions. I represent and warrant:

- |  |  |
|--|--|
| 1. That I am 18 year of age or older. <input checked="" type="checkbox"/> YES <input type="checkbox"/> NO  | 8. That the engine and transmission of the trade-in have not been changed from manufacturer's original equipment specifications. <input type="checkbox"/> YES <input type="checkbox"/> NO  |
| 2. That I have full power, right and lawful authority to dispose of the trade-in. <input type="checkbox"/> YES <input type="checkbox"/> NO   | 9. That while I have owned or leased the trade-in its odometer has not been replaced, tampered with or otherwise altered in any way and I believe that the trade-in vehicle's current odometer reading of _____ miles/kilometers does reflect its actual mileage. <input type="checkbox"/> YES <input type="checkbox"/> NO |
| 3. That, notwithstanding the payoff amount that dealer agrees to make as indicated in the components of price of the Purchase contract or in Other Conditions of Sale, I will ensure that any and all liens or encumbrances on the trade-in are satisfied and released before or immediately upon delivery of the trade-in to the dealer. <input type="checkbox"/> YES <input type="checkbox"/> NO | 10. That while I have owned or leased the trade-in its restraining devices (including airbags and belts) have not been replaced, tampered with, or otherwise altered in any way. <input type="checkbox"/> YES <input type="checkbox"/> NO  |
| 4. That the only holder(s) of a security interest or lien in the trade-in (Lienholders) is (are) shown below. <input type="checkbox"/> YES <input type="checkbox"/> NO   | 11. That the trade-in has not previously been a salvage vehicle, manufacturer buyback, or subject to any other title brands. <input type="checkbox"/> YES <input type="checkbox"/> NO  |
| 5. That the trade-in is not subject to a child support lien. <input type="checkbox"/> YES <input type="checkbox"/> NO  | 12. That the trade-in has not previously been flood or water damaged. <input type="checkbox"/> YES <input type="checkbox"/> NO   |
| 6. That the trade-in does not have a cracked or defective head, block, powertrain, or frame (including supportive portion of unibody). <input type="checkbox"/> YES <input type="checkbox"/> NO  | 13. That the trade-in does not have any corrective welds or other evidence of repair to the strut tower, floor pan, frame or other structural portion of the unibody. <input type="checkbox"/> YES <input type="checkbox"/> NO   |
| 7. That all parts of the trade-in emission control system are as originally installed by the manufacturer or have comparable and tested replacement equipment. <input type="checkbox"/> YES <input type="checkbox"/> NO  |  |

Lienholder(s): \_\_\_\_\_  
Explain All "NO" Answers: \_\_\_\_\_

No oral representations are binding unless written on this form. The document (including the items printed on the Reverse Side) is the entire agreement between You and Dealer, and supersedes any prior agreements and representations, regarding the transactions described above. No modification or waiver of this agreement is enforceable against either party unless agreed to in writing by that party. You will receive a copy of this order.

As a deterrent to purchaser failing to take delivery on the vehicle as herein provided, you agree that if you do not accept delivery, you shall, at dealer's option, forfeit to dealer, as a penalty, **5.00** % (not to exceed 5%) of the cash price of the vehicle as authorized by Section 218.0141 Wisconsin Statutes. Dealer retains the right to bring action for actual damages caused by breach of this contract, in lieu of the above penalty.

YOUR SIGNATURE(S) \_\_\_\_\_ DATE SIGNED **05-10-2023** TIME SIGNED **20:16** P.M.

ACCEPTED BY DEALER OR AUTHORIZED AGENT \_\_\_\_\_ DATE SIGNED **05-10-2023** TIME SIGNED **20:16** P.M.

AUTHORIZED SIGNATURE \_\_\_\_\_

**Village of Oak Park  
Equipment Replacement Analysis**

16-May-23

Vehicle #	Year	Make	Model	Mileage/ Hours	VIN #	Purchase Date	Original Purchase Price	Current Trade-in Value	Total Maintenance Costs		
									Fuel	Repairs and Regular Maintenance (includes parts, labor and fluids)	Combined Total Maintenance Costs
565	2000	Chevy	Impala	79,480	2G1WF55K2Y9280157	3/22/2000	\$19,544.00	\$1,100.00	\$31,823.00	\$8,224.00	\$40,047.00
577	2000	Chevy	Astro Van	31,940	1GCDM19W3YB213365	7/17/2000	\$19,531.00	\$4,000.00	\$20,946.00	\$6,913.00	\$27,859.00
243	2013	Ford	Explorer	132,032	1FM5K8ARXDGC25725	10/6/2000	\$25,714.00	\$5,000.00	\$30,360.00	\$72,639.00	\$102,999.00