

**Postage Machines Features/Prices
November 21, 2016**

	Pitney Bowes	Neopost	Price difference with Neopost
POSTAGE MACHINE MODEL	P2000	IN-700	Cheaper
5 Years (60 months) Lease Option	\$598.59	\$428.54	\$170.05 per month

SPECIFICATIONS

Mixed Mail Feeder	Included	Included
10 lb Scale	Included	Included
Barcode Scanner	Included	Included
Power Conveyor Stacker	Included	Included
Color Touch Screen	Included	Included
Dynamic Scale/WOW (weigh-on-the-way)	Included	Included
Processing Speed Per Minute (Batch)	130 letters	140 letters
Dynamic Weighing Speed Per Minute WOW	70 letters	75 letters
Internal Tape Dispenser	Included	Included
External Label Printer	Included	Included
Job Imprint Memories	25	9
Ad Slogans/Messages	Unlimited	10
Accounts/Departments	100	70
Multiple User Access (Login Password Protected)	50 users	35 users
Automatic Postage Rate Download	Included	Included
Low Ink Alerts	Included	Included
Dynamic Power Scale/Vertical Power Stacker	Included	Included
LAN Connectivity	Standard	Standard
Account Report Manager - Postage Reports Online	Included	Included
System Dimensions	L84xD25xH24	L67xD18xH13
Total Weight Including Power Stocker	150 lbs	78 lbs
Internal Sealer	Included	Included
Current Machine Removal Fee	Included	N/A
Postage Meter Rental Fee	Included	Included
Maintenance (Parts & Labor)	Included	Included
Rate change protection	Included	Included
Download Postage Now	Included	Included
Shipping/Installation/Training	Included	Included
Remote Label Dispenser	Included	Included
End of Lease Equipment Return Fees	Free of charge	Free of charge

Faster

**Smaller
Lighter**

SUPPLY COST

High Capacity Ink Cartridge (26,000 impressions)		\$219.00
Standard Ink Cartridge (19,000 impressions)		\$157.00
4 Pack (4 gallons) - Sure Seal for Sealer		\$37.00
High Capacity Ink Cartridge (60,000 impressions)	\$289.99	
Standard Ink Cartridge (18,000 impressions)	189.99	
4 Pack (4 gallons) - Eazy Seal for Sealer	\$179.98	

POSTAGE METER APPLICATIONS

Remote Diagnostics	Included	Included
E-Services with Electronic return Receipt	Included	Included
Postal Rates Updates	Included	Included
Postage Funds Downloads	Included	Included

**Environmentally Friendly Design
Energy Star Certified**



Agreement Number

Your Business Information

VILLAGE OF OAK PARK

Full Legal Name of Lessee / DBA Name of Lessee		Tax ID # (FEIN/TIN)	
123 Madison St	Oak Park	IL	60302-4205
Billing Address : Street	City	State	ZIP+4
Annie Lancaster	7083585463	0012013973	
Billing Contact Name	Billing Contact Phone #	Billing Account #	
123 Madison St	Oak Park	IL	60302-4205
Installation Address (if different from billing address) : Street	City	State	ZIP+4
Annie Lancaster	7083585463	0012013973	
Installation Contact Name	Installation Contact Phone #	Installation Account #	
	2017-01-16		
PO #	Quote Expiration Date		

Your Business Needs

Qty	Item	Business Solution Description
1	SENDPROPSERIES	SendPro P Series
1	1FS1	USPS Special Services Software
1	1FWW	10 lb Interfaced Weighing (unit)
1	4W00	Connect+ /SendPro P Series Meter
1	APA2	100 Dept Analytics
1	APK2	SendPro P Series Basic Label Printer Pac
1	APKE	SendPro P Receiving Feature
1	APKF	SendPro P Shipping Feature
1	APSF	Connect+ 180/115 LPM Speed
1	AZBB	SendPro P2000 Series
1	AZBE	SendPro P Series Mono Print Module
1	M9SS	Mailstream Intellilink Services
1	MSD2	15" Color Touch Display
1	MSPS	SendPro P Series Power Stacker
1	MW96000	Weighing Platform
1	NV10	INVIEW TMR Web Acct Bundle Single only
1	NV2A	INVIEW Custom Reports and Training
1	NV90	NV90 - INVIEW Subscription
1	PTJ1	Postal Shipping
1	PTJN	SINGLE USER ACCESS
1	PTJR	50 User Access with Hardware or Meter
1	PTK3	Connect+ Meter Integration
1	PTKA	US MARKET
1	SBDS	Barcode Scanner

1	SJM2	SoftGuard for SendPro P2000
1	STDSLA	Standard SLA-Equipment Service Agreement (for SendPro P Series)
1	T6CS	Receiving - Standard

Your Payment Plan

Initial Term: 60 months	Initial Payment Amount:	
Number of Months	Monthly Amount	Billed Quarterly at*
60	\$ 598.59	\$ 1,795.77

*Does not include any applicable sales, use, or property taxes which will be billed separately.

- ☐ Tax Exempt Certificate Attached
☐ Tax Exempt Certificate Not Required
☒ Purchase Power® transaction fees included
☐ Purchase Power® transaction fees extra

Your Signature Below

Non-Appropriations. You warrant that you have funds available to make all payments until the end of your current fiscal period, and shall use your best efforts to obtain funds to make all payments in each subsequent fiscal period through the end of your lease term. If your appropriation request to your legislative body, or funding authority ("Governing Body") for funds to make the payments is denied, you may terminate this lease on the last day of the fiscal period for which funds have been appropriated, upon (i) submission of documentation reasonably satisfactory to us evidencing the Governing Body's denial of an appropriation sufficient to continue this lease for the next succeeding fiscal period, and (ii) satisfaction of all charges and obligations under this lease incurred through the end of the fiscal period for which funds have been appropriated, including the return of the equipment at your expense.

By signing below, you agree to be bound by all the terms and conditions of this Agreement, including the NJPA Contract Number 043012-PIT, effective date July 11, 2012 and the PBGFS NJPA State & Local Term Rental (including the Pitney Bowes Terms) (Version 8/16) which is available at www.pb.com/states/njpa and is incorporated by reference (the "Agreement"). The Agreement will be binding on us after we have completed our credit and documentation approval process and have signed below. If software is included in the Order, additional terms apply which are available by clicking on the hyperlink for that software located at www.pitneybowes.com/us/license-terms-of-use/software-and-subscription-terms-and-conditions.html. Those additional terms are incorporated by reference.

Not Applicable

State/Entity's Contract #

Lessee Signature

Print Name

Title

Date

Email Address

Pitney Bowes Signature

Print Name

Title

Date

Sales Information

Account Rep Name 1	Split	Sales Rep ID	District Office
Account Rep Name 2	Split	Sales Rep ID	District Office



Shipping & Mailing
Postage Meters

SendPro™ P2000

Have the right tools for your staff.

Integrate the sending process.

Shipping and receiving packages and sending daily letter mail are all a necessary part of doing business. Yet, these seemingly simple tasks can be complicated processes that demand proper attention.

The SendPro P2000 simplifies the process by integrating mailing, shipping and receiving into a single system. With this integration, the P2000 provides a simpler, more streamlined way to send letter mail and large envelopes as well as ship packages using your USPS®, FedEx® and UPS® business accounts. With the receiving application, you can accurately log all of your incoming packages' information so that you have a history of every package that has been delivered to your office.

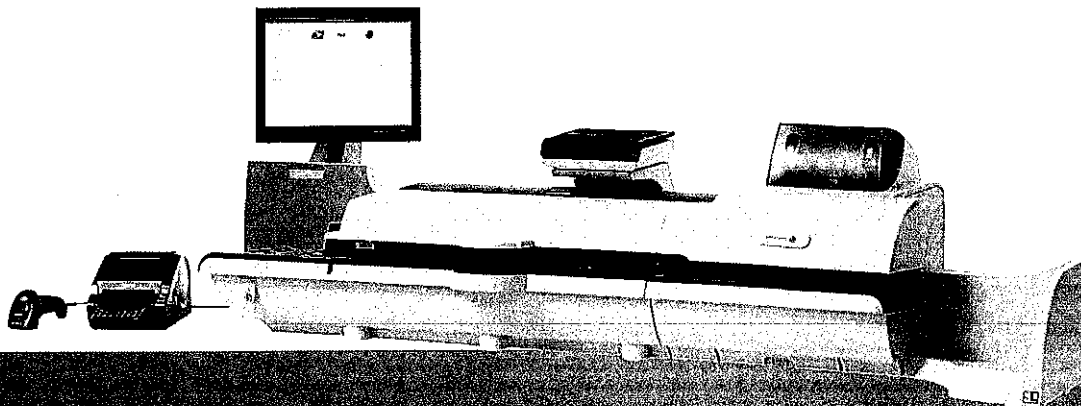
Plus, with sending costs rising and shipping becoming more complex, the P2000 can also quickly improve productivity and cost efficiency in your office.

Mail, ship and track with ease.

For letter mail, the SendPro 2000 will seal and print postage for mail up to 5/8" thick at up to 180 letters per minute.

With the Weigh-on-the-Way® feature, sorting mixed size mail is no longer necessary. The P2000 can process a stack of mixed size mail at up to 110 letters per minute applying the correct postage for each piece.

For package shipments, the P2000 allows you to review services provided by USPS, FedEx or UPS in order to pick which one is best for you. With the integrated scale and label printer, you can weigh, rate and ship right from your system. Now, you can get your packages delivered with the best cost and delivery options available.



For more information, visit us online: pitneybowes.com

Desktop shipping

The SendPro™ P2000 enables users outside the mail area to ship packages from their individual PCs. Office workers simply log in to or track a package delivery. The optional integrated scale and label printer allow your office staff to weigh, rate and print professional shipping labels. No matter how many people in your office ship, equip them all with desktop capabilities that link to a central, controlled account that captures shipping history, carrier spend and package tracking details.

Manage inbound deliveries.

Automate and streamline the receipt and management of incoming packages using your P2000 and its integrated barcode scanner. The P2000 instantly logs package information, including carrier, recipient, sender, tracking number and date and time of receipt, keeping a history report of all your incoming packages so you know when each package was delivered. You also have the option to automatically alert the intended recipient with email notifications, making the entire process more accurate and efficient.

Simple user display

The modern, color touch screen display of the P2000 enables anyone in your office to pick the ideal service and complete each job quickly and accurately. The system guides the user with its easy-to-follow menus for processing mail and shipments with each of the three carriers: USPS®, FedEx® and UPS®.

Flexible printing

The P2000 also gives you unique control over envelope printing. From any desktop PC, you can upload your graphics to print a business logo, return address, or promotional

message in full color on outbound envelopes. Print just one or print a thousand. The savings add up. Its quick changeover gives you printing flexibility and can eliminate the premiums you pay for special envelope stock.

Specifications

Max processing speed (letters per minute)	Three WOW/Non-WOW pairings: Up to 70/130 LPM, 90/160 LPM, 110/180 LPM
Weigh-on-the-Way® (WOW®)	Standard: Up to 16 oz. (500 g). Shape based rating is automatic.
Envelope processing	Thickness: feed and seal up to $\frac{5}{8}$ " Media size: $3\frac{1}{2}$ " x 5" up to 10" x 14" Envelope flap depth: min. 1", max. $3\frac{7}{8}$ "
Shipping: USPS-approved IMpb label printing	Standard: Print USPS shipping labels from attached adhesive label printer using Commercial Base Pricing discounts.
Shipping: Integrated FedEx and UPS	Optional: FedEx and UPS with existing discounted business account. Print shipping labels from attached adhesive label printer.
Shipping: Desktop access	Optional: Integrated scale and printer attach to any PC with a USB connection.
Receiving: Inbound Package Management	Included: integrated software with reporting from base system. Optional: Scanning hardware, number of recipients, email notification capability.
Full color printing	Optional: Print return address, custom logo or promotional message. CMYK @ 1200 dpi
Envelope sealing system	Pump-fed pad; closed flap feeding. Seal only mode.
Weighing (large envelopes and packages)	Optional: 5-10-15 lb small platform with stand; 15-30 lb tabletop platform; 70-149 lb shipping platform. Differential weighing – optional.
Postage accounting	Optional: Up to 100, 500, 1000, 2000, 3000 max accounts for postal meter analytics.
Expanded analytics	Optional: INVIEW® Analytics (web-based), Business Manager, SendSuite® shipping solutions
Package tape printing	Adhesive roll tape (for large envelopes and packages using non-discounted USPS Retail rates)
Color touch screen display	Standard: 10.2" (WSVGA); Optional: 15" detachable display (XGA)
Peripheral hardware options	Account barcode scanner, laser report printer, power stacker, portrait flats kit for a power stacker, wireless keyboard (for quick alpha-numeric entries)
Dimensions	53"L x 25"D x 24"H (with Basic Apps Display). Drop Stacker adds 12" to L. Power Stacker adds 31" to L. Color adds 6.5" to L. 15" Display adds 2" to H.



United States
3001 Summer Street
Stamford, CT 06926-0700

**NEOPOST MAILING SYSTEM OPTIONS FOR
THE VILLAGE OF OAK PARK**

Option 1 - IN700 WITH THE POWER CONVEYOR STACKER

IN700w/Mixed Sized Feeder, 10LB Scale, Sealer, Dynamic Scale (Weigh on the Weigh), Conveyor Stacker, Remote Lapel Dispenser, Online Postal Expense Manager, ERR., and (1) Ink Cartridge

60 Month Term - 1st 6 Months - NO PAYMENT, Remaining 54 Months - \$476.15/month
48 Month Term - 1st 6 Months - NO PAYMENT, Remaining 42 Months - \$538.28/month
36 Month Term - 1st 6 Months - NO PAYMENT, Remaining 30 months - \$648.12/month

PURCHASE COST: \$15,373
Annual Maintenance - \$1,592
Annual Meter Rental - \$1,056

Option 2 - IN700 WITH NO POWER CONVEYOR STACKER

IN700w/Mixed Sized Feeder, 10LB Scale, Sealer, Dynamic Scale (Weigh on the Weigh), NO CONVEYOR STACKER, Remote Lapel Dispenser, Online Postal Expense Manager, ERR, and (1) Ink Cartridge

60 Month Term - 1st 6 Months - NO PAYMENT, Remaining 54 Months - \$436.23/month
48 Month Term - 1st 6 Months - NO PAYMENT, Remaining 42 Months - \$494.01/month
36 Month Term - 1st 6 Months - NO PAYMENT, Remaining 30 months - \$594.16/month

PURCHASE COST: \$13,333
Annual Maintenance - \$1,380
Annual Meter Rental - \$1,056

PLEASE NOTE THIS QUOTE DOES NOT INCLUDE THE REMOVAL OF THE PITNEY BOWES DM1100

PLEASE NOTE AT THE END OF THE TERM, THE EQUIPMENT WILL BE RETURN TO NEOPOST AT NO COST TO THE VILLAGE OF OAK PARK.



**NEOPOST MAILING SYSTEM OPTIONS FOR
THE VILLAGE OF OAK PARK**

LEASE OPTIONS:

ALL LEASE TERM OPTIONS MONTHLY PAYMENT INCLUDES: NEW EQUIPMENT, MAINTENANCE (PARTS & LABOR), METER RENTAL, RATE CHANGE PROTECTION, NEOFUNDS (DOWNLOAD POSTAGE NOW, PAY LATER), ONLINE ADVANTAGE (VIEW YOUR ACCOUNT ONLINE, SEE AND PAY INVOICES, ORDER SUPPLIES, PLACE SERVICE CALLS), SHIPPING, INSTALLATION AND TRAINING

PURCHASE OPTIONS:

ALL PURCHASE OPTIONS COMES WITH A 90 DAY WARRANTY, SHIPPING, INSTALLATION AND TRAINING

SUPPLY COSTS:

High Capacity Ink Cartridge - \$219.00 (26,000 Ink Impressions)

Standard Ink Cartridge - \$157.00 (19,000 Ink Impressions)

4 Pack 16oz Sure Seal for Sealer - \$37.00



Checked Apps are Included in Your Proposed System



Remote diagnostics App keeps your IN- or IS-Series mailing system connected to our service center. Technicians are able to quickly analyze any issues or concerns you may have, ensuring you sustain maximum uptime. All support is promptly provided by USA-based technicians.



NeoFunds® App provides the flexibility and convenience of funding your iMeter™ with a "download now, pay later" NeoFunds® postage financing plan. Add postage dollars to your iMeter™ with the click of a button. Instead of pre-funding the postage account, you will receive a monthly invoice for actual postage dollars that have been downloaded.



Postal Rates App provides automatic delivery of updates when the Postal Service™ announces a change to its rates, delivery service fees or postal zones. Ensure accurate rating of the exact postage for all of your items. As long as you are connected, you can rest assured that the Postal Rates App will keep you compliant with USPS® updates.



NeoStats App provides web reporting on postage usage and trends by department, time period, and postal class. NeoStats allows you to:

- Identify cost saving opportunities by potentially changing postal class or services
- View daily activity to identify peak periods and better determine staffing requirements
- Quickly determine top departmental usage by volume or spending
- Generate postage usage reports on a monthly, quarterly, annual or custom time period
- View year over year postage usage trends which will help with budget planning

With NeoStats, reports can be viewed in spreadsheet and graphical format, and all postage usage data can be easily exported to Excel® for additional analysis and reporting.



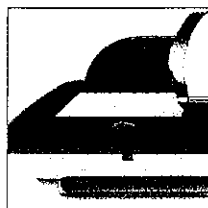
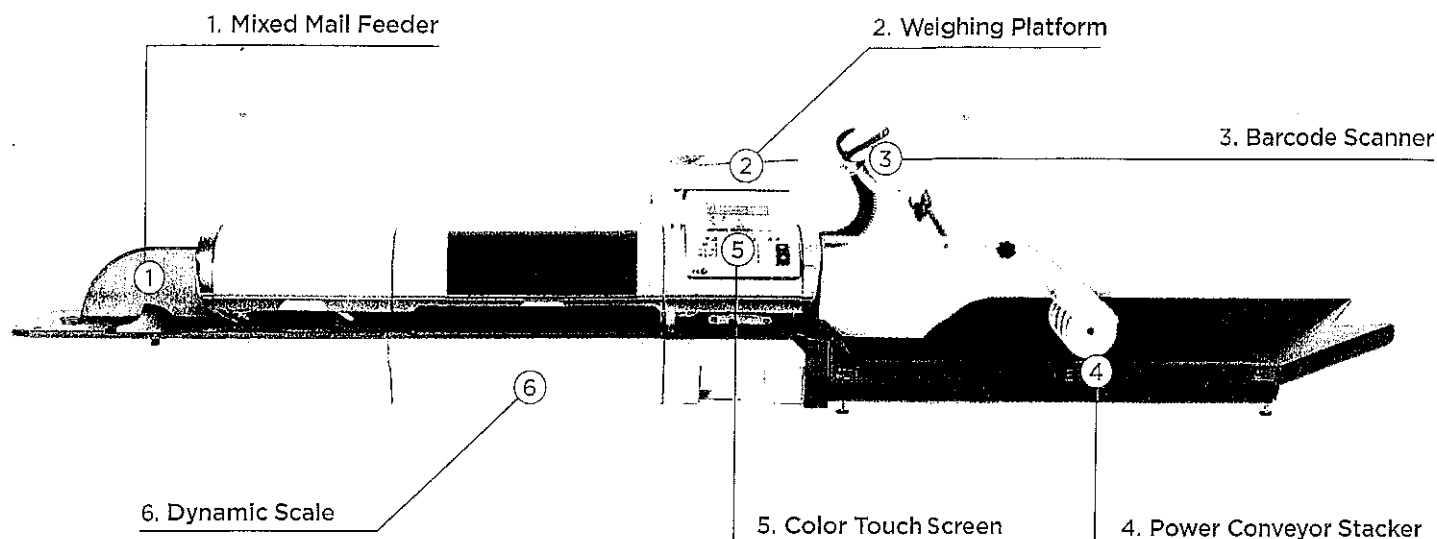
E-Services App provides significant cost savings and simple processing and tracking of your mail when utilizing USPS® discounted electronic rates for eDelivery Confirmation™, eSignature Confirmation™, and tracking of eCertified Mail™. With E-Services, you can accurately track all of your outgoing mail anywhere, anytime as long as you have an internet connection. User definable email alerts inform you of delivered and undelivered mail. This allows you to inform recipients of the delivery status, which can help build stronger relationships with your customers.



E-Services with Electronic Return Receipt™ App lets you say goodbye to those traditional USPS® Return Receipt "green cards". Experience all of the benefits of the Neopost E-Services App plus the additional cost savings and consolidated tracking of E-Certified Mail™ with Electronic Return Receipt™ from USPS®. Coupling E-Certified Mail™ with Electronic Return Receipt™ from USPS® provides both proof of mailing as well as proof of delivery.

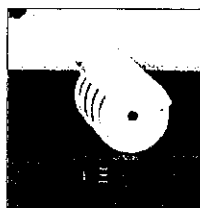


Performance and Productivity



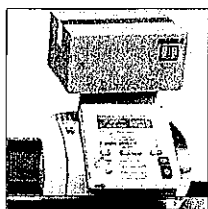
1. Mixed Mail Feeder

Eliminate hand sorting by size or weight. Self-aligning rollers prevent jams or misprints. The 700 Series is among the strongest performers in the market, processing up to 140 lpm (IN-700) and 175 lpm (IN-750).



4. Power Conveyor Stacker

Keep mail flowing to achieve maximum throughput by reducing the number of starts and stops.



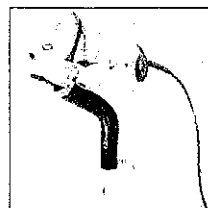
2. Weighing Platform

10, 30 or 70 lb. platforms handle even the heaviest parcels and oversized packages with ease. Add differential weighing to reduce manual processing and handling.



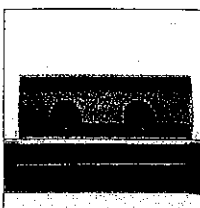
5. Color Touch Screen

Enhance operations and minimize keystrokes with an easy-to-read color touch screen. Large, descriptive prompts and menu keys make navigation a breeze. The Rate Wizard provides concise step-by-step instructions, making USPS rate selection easy.



3. Barcode Scanner

Save time and eliminate errors using a barcode scanner for department/account entry and processing USPS® Extra Services.



6. Dynamic Scale

Accurately weighs, rates and classifies mail at speeds up to 75 lpm (IN-700) and 110 lpm (IN-750). Reliable sensors detect dimensions to ensure compliance to USPS Shape-Based Pricing requirements.

Processing speed (batch) IN-700	Up to 140 lpm
Processing speed (batch) IN-750	Up to 175 lpm (postcard)
Dynamic weighing speed IN-700	Up to 75 lpm
Dynamic weighing speed IN-750	Up to 110 lpm (postcard)
Envelope minimum	3.5" x 5"
Envelope maximum	10" x 13"
Envelope thickness	Up to 5/8"
Envelope orientation	Landscape or portrait
Internal tape dispenser	Standard
Job imprint memories	9
Ad slogans	10
Personalized text messages	10 custom
Incoming date stamp	Standard
Default rate settings	Standard
Postage meter tapes	Yes, integrated automatic label dispenser
4-digit PIN code	50
Accounts/departments	70 standard
Rate wizard	Standard
Rate shortcut keys	6
Automatic postal rates download	Standard
Low-link email alerts	Standard
Online postage usage reporting	Standard
Options	
Dynamic scale	Available
Differential weighing	Available
External weighing platform	Optional 10, 30 or 70 lb.
Accounts/departments upgrade	100, 300 or 500
Barcode scanner	Available
External USB report printer	Available
Connectivity	LAN standard Modem available
USB-memory key	Available
NeoShip	Available
EMS (Enhanced Mailing & Shipping)	Available
ARM (Account Report Manager)	Available
E-Services with Electric Return Receipt™	Available
System Dimensions	
Length x Depth x Height	
IN-700/IN-750 with catch tray (no DWP)	50" x 18" x 13"
IN-700/IN-750 with dynamic scale & catch tray	67" x 18" x 13"



We've Got You Covered

Neopost maintains a network of offices across the country to provide local

customer support and trained technicians who are ready to assist you. You can be confident that when you need knowledgeable support or expert service, the point-of-contact will be a Neopost office in your area consisting of a team of local professionals.

Why Choose Neopost?

Neopost is a global leader in mailing solutions, shipping services and digital communications. We believe that people are the key to business success. That's why our products and services are tailored to help your organization improve the quality of its interactions and bring people closer together.

In this age of multichannel communications, we guide and empower you to interact in new and innovative ways. We advise you on how to create cost-cutting synergies. We deliver global coverage with a strong local presence, offering you continual support by phone, onsite or online.

Today, Neopost is present in 31 countries and has a network of partners in more than 90 countries. We promote responsible business and sustainable development through our products and outreach programs. Our 6,200 employees worldwide are committed to making your interactions more responsive and more powerful – offering you a competitive edge that will open up a wealth of business opportunities.

Find out more at neopostusa.com



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1-800-NEOPOST (636-7678)

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