

**Multi-Equipment/Combo Lease Option**  
**November 21, 2016**

	Pitney Bowes	Neopost
POSTAGE MACHINE/FOLDER INSERTER SEALER MODEL	P2000/RELAY 4000	IN-700/DS65
5 Years/60 months Lease Option	\$966.17	\$808.55
Combo Lease Option Discount	\$0.00	(\$53.04)
Finance/Adjudication/Parking Services Recommendation	\$966.17	\$755.51

### Section (A) Office Information

Office Number	Office Name	Phone #	Date
2870	Chicago Loop	(312) 282-7911	11/21/2016

### Section (B) Billing Information

Company Name	The Village of Oak Park		
DBA			
Billing Address	123 Madison Street		
City State Zip+4	Oak Park	IL	60302
Contact Name	Annie Lancaster	Phone	(708) 358-5463
Contact Title	Executive Secretary, Finance De	Fax	(708) 358-5105
Email Address	alancaster@oak-park.us	PO #	

### Section (C) Installation Information (if different from billing information)

Company Name	The Village of Oak Park		
Installation Address	123 Madison Street		
City State Zip+4	Oak Park	IL	60302
Contact Name	Annie Lancaster	Phone	(708) 358-5463
Contact Title	Executive Secretary, Finance	Fax	(708) 358-5105
Email Address	alancaster@oak-park.us		
Main Post Office		PO 5-Digit Zip Code	

### Section (D) Products

Qty	Model / Part Number	Description (include Serial Number, if applicable)	<input checked="" type="checkbox"/> See additional listed products on attached continuation schedule.
1	DS65-BREFDR-DOCFDR	DS65: 2 Document Feeders + 1 BRE Feeder	
1	ICMFP-1	Desktop Solution - Power Conditioning Line Filter	
1	IN700ERR	IN Series 700 Base e-RR Feature & Activation Kit w/bc scanner, Inc e-RR SW & Rate File w/200 eDel/Sig Conf & 500 eCert labels	
1	MST2	Mail Conveyor Stacker	
1	ICPP-15	Power Protector 15 Amp	
1	INELDPKG	IN Series 700/750 Remote Label Dispenser w/Stand	
1	IN700WP10	IN Series 700 Base w/ Mixed Size Feeder, Sealer, Drop Tray, Ink Cartridge, LAN Cable & INWP10	

### Section (E) Lease Payment Information & Schedule

<b>Tax Status:</b> <input type="checkbox"/> Taxable <input checked="" type="checkbox"/> Tax Exempt <i>Certificate attached</i>  <b>Billing Frequency:</b> <input type="checkbox"/> Monthly <input checked="" type="checkbox"/> Quarterly <input type="checkbox"/> Annually  <b>Billing Method:</b> <input checked="" type="checkbox"/> Standard	<b>Number of Months</b>		<b>Monthly Payment (Plus applicable taxes)</b>	
	First	6		\$0.00
	Next	54		\$839.46
<b>Current Lease Number:</b> <input type="checkbox"/> ACH (Customer to submit authorization form)				

### Section (F) Postage Meter & Postage Funding Information

Meter Model	IN700AI	Machine Model	IN700WP10
<b>Postage Funding Method:</b> <input checked="" type="checkbox"/> Bill Me <input type="checkbox"/> Prepay by Check <input type="checkbox"/> ACH Debit (Submit customer authorization form)		<b>Postage Funding Account:</b> <input type="checkbox"/> POC <input type="checkbox"/> TMS <input checked="" type="checkbox"/> New <input type="checkbox"/> Existing Existing Account Number:	

### Service Products (Check all that apply)

<input checked="" type="checkbox"/> Online Postal Rates iMeter™ App (SP10)
<input checked="" type="checkbox"/> Online Postal Expense Manager iMeter™ App (SP20/NeoStats)
<input checked="" type="checkbox"/> Online E-Services with Electronic Return Receipt iMeter™ App (SP35)
<input type="checkbox"/> NeoShip BASIC - Requires NeoFunds/TotalFunds (EP70)
<input type="checkbox"/> NeoShip Install & User Guide (EP70GUIDES)
<input type="checkbox"/> RunMyMail <input type="checkbox"/> Supply Auto Ink Order - Requires NeoFunds/TotalFunds
<input checked="" type="checkbox"/> Maintenance
<input checked="" type="checkbox"/> Installation/Training
<input type="checkbox"/> Software Support

### Section (G) Approval

Existing customers who currently fund the Postage account by ACH Debit will not be converted to NeoFunds/TotalFunds unless initialed here \_\_\_\_\_.

This document consists of a Product Lease ("Lease") with MailFinance Inc.; and a Postage Meter Rental Agreement ("Rental Agreement"), Maintenance Agreement, and an Online Services and Software Agreement with Neopost USA Inc.; and a NeoFunds/TotalFunds Account Agreement with Mailroom Finance, Inc. Your signature constitutes an offer to enter into the Lease and, if applicable, the other agreements, and acknowledges that you have received, read, and agree to all applicable terms and conditions (version DirectLease-04-16), which are also available at <http://neopostusa.com/terms/DirectLease-V04-16.pdf>, and that you are authorized to sign the agreements on behalf of the customer identified above. The applicable agreements will become binding on the companies identified above only after an authorized individual accepts your offer by signing below, or when the equipment is shipped to you.

Authorized Signature	Print Name and Title	Date Accepted
Accepted by Neopost USA and its Affiliates		Date Accepted

Company Name: The Village of Oak Park

**Schedule (D) Product Continuation Schedule (Continued)**

Qty	Model / Part Number	Description (Include Serial Number, if applicable)
1	INDS7	Dynamic Weighing Platform for IN Series 700/750 Bases

Product Lease Agreement Continuation Schedule  
**MailFinance, 478 Wheelers Farms Rd, Milford CT 06461**  
Form L51186e-V04-16 revision 04/16 (PF)

Printed on 11/21/2016 07:52 AM

## **NEOPOST MAILING SYSTEM & DS65 FOLDER INSERTER VILLAGE OF OAK PARK**

**(1) IN700 Mailing System, w/Power Conveyor Stacker, w/10lb Scale, Mixed Size Feeder, Sealer, (Dynamic Scale (weigh on the weigh), Remote Label Dispenser, Online Postal Expense Manager, ERR (Electronic Return Receipt), 1 Ink Cartridge & LAN Cable**

**(1) DS65 Folder Inserter**

**60 Month Term - 1st 6 Months - NO PAYMENT, Remaining 54 Months - \$839.46/month**

**MONTHLY LEASE PAYMENT INCLUDES: NEW EQUIPMENT, maintenance (parts & labor), meter rental, rate change protection, Neofunds (download postage now, pay later), Online Advantage (view account on-line), Online Postal Expense Management (view account online, see & pay invoices, order supplies, place service calls), Electronic Return Receipt (ERR) shipping, installation and training.**

**Please note, this quote does not include the removal of the Pitney Bowes DM100.**

**Please note, at the end of the 60 month term, the equipment will be returned to Neopost at no cost to the Village of Oak Park.**

### **Supply Costs:**

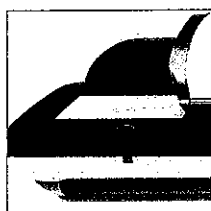
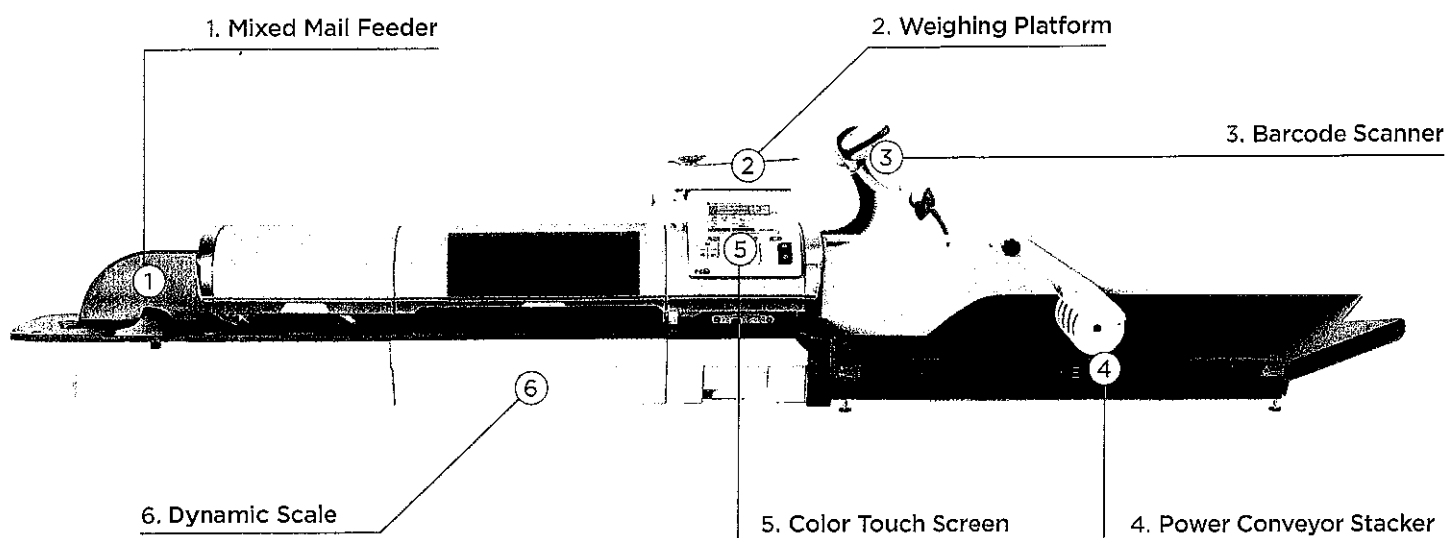
**High Capacity Ink Cartridge - \$219 (26,000 ink impressions)**

**Standard - \$157 (19,000 ink impressions)**

**4 Pack 16oz Sure Seal for Sealer - \$37.00**

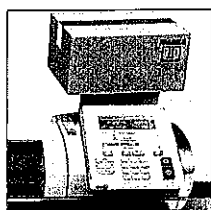


# Performance and Productivity



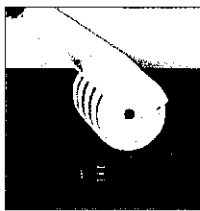
## 1. Mixed Mail Feeder

Eliminate hand sorting by size or weight. Self-aligning rollers prevent jams or misprints. The 700 Series is among the strongest performers in the market, processing up to 140 lpm (IN-700) and 175 lpm (IN-750).



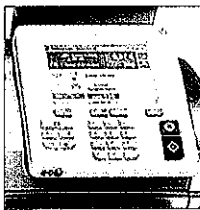
## 2. Weighing Platform

10, 30 or 70 lb. platforms handle even the heaviest parcels and oversized packages with ease. Add differential weighing to reduce manual processing and handling.



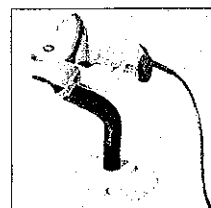
## 4. Power Conveyor Stacker

Keep mail flowing to achieve maximum throughput by reducing the number of starts and stops.



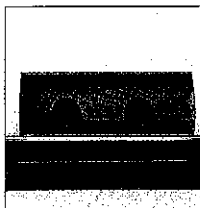
## 5. Color Touch Screen

Enhance operations and minimize keystrokes with an easy-to-read color touch screen. Large, descriptive prompts and menu keys make navigation a breeze. The Rate Wizard provides concise step-by-step instructions, making USPS rate selection easy.



## 3. Barcode Scanner

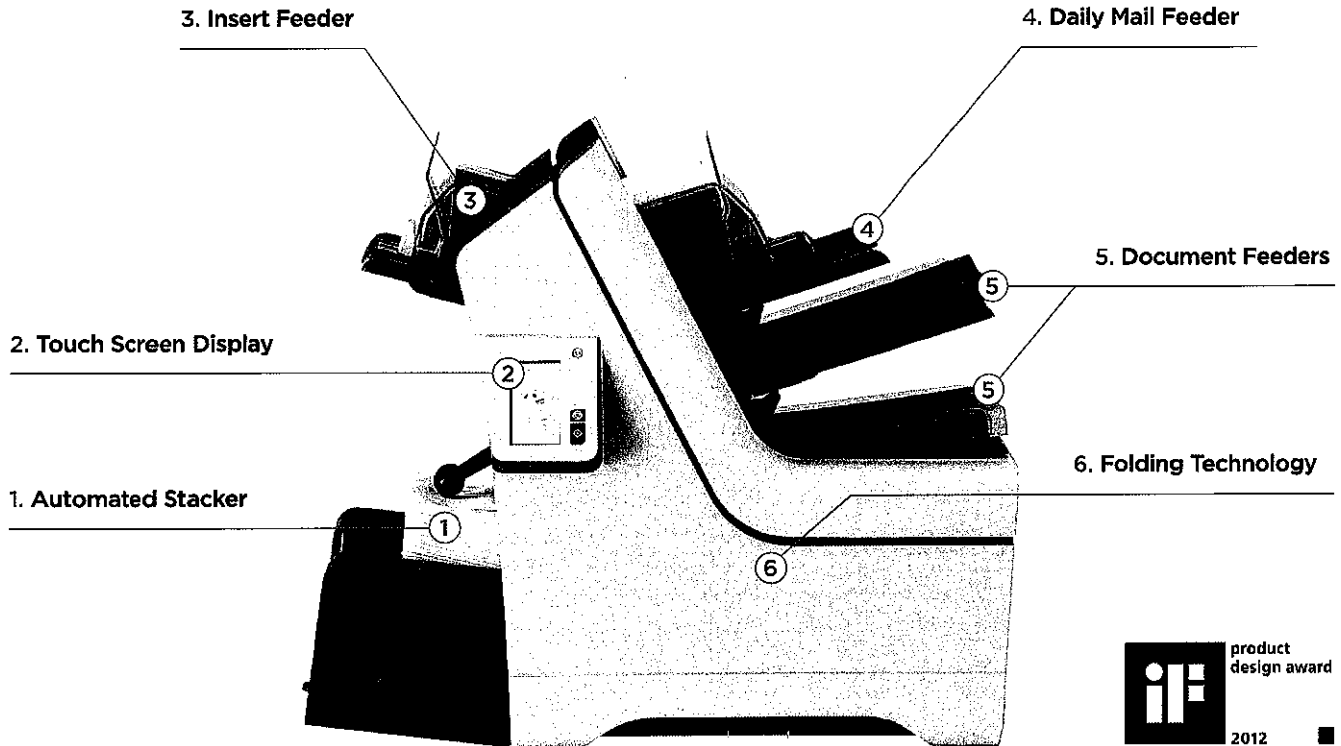
Save time and eliminate errors using a barcode scanner for department/account entry and processing USPS® Extra Services.



## 6. Dynamic Scale

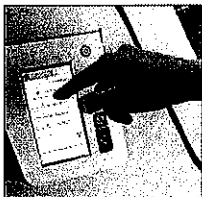
Accurately weighs, rates and classifies mail at speeds up to 75 lpm (IN-700) and 110 lpm (IN-750). Reliable sensors detect dimensions to ensure compliance to USPS Shape-Based Pricing requirements.

# Compact and Easy-To-Use Mail Solution for Everyone



## 1. Automated Stacker

The exclusive high-capacity envelope stacker is designed to improve accessibility and unloading of envelopes on the fly.



## 2. Touch Screen Display

The graphical touch screen and intuitive user interface display make the DS-65 easy to operate by any department.



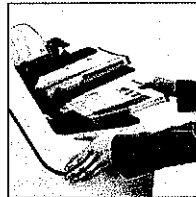
## 3. Insert Feeder

The high-capacity insert feeder enables you to load any type of insert (flyers, coupons or business reply envelopes).



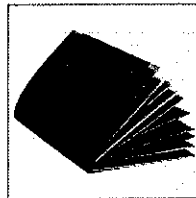
## 4. Daily Mail Feeder

The dedicated daily mail feeder enables you to manually feed mail of variable content.



## 5. Document Feeders

The FlexFeed multi-format feeders accept several document formats for maximum flexibility.



## 6. Folding Technology

The exclusive PowerFold technology folds up to 8 documents. This is key for delivering professional looking mailpieces.

Processing speed (batch) IN-700	Up to 140 lpm
Processing speed (batch) IN-750	Up to 175 lpm (postcard)
Dynamic weighing speed IN-700	Up to 75 lpm
Dynamic weighing speed IN-750	Up to 110 lpm (postcard)
Envelope minimum	3.5" x 5"
Envelope maximum	10" x 13"
Envelope thickness	Up to 5/8"
Envelope orientation	Landscape or portrait
Internal tape dispenser	Standard
Job imprint memories	9
Ad slogans	10
Personalized text messages	10 custom
Incoming date stamp	Standard
Default rate settings	Standard
Postage meter tapes	Yes, integrated automatic label dispenser
4-digit PIN code	50
Accounts/departments	70 standard
Rate wizard	Standard
Rate shortcut keys	6
Automatic postal rates download	Standard
Low-ink email alerts	Standard
Online postage usage reporting	Standard
<b>Options</b>	
Dynamic scale	Available
Differential weighing	Available
External weighing platform	Optional 10, 30 or 70 lb.
Accounts/departments upgrade	100, 300 or 500
Barcode scanner	Available
External USB report printer	Available
Connectivity	LAN standard Modem available
USB-memory key	Available
NeoShip	Available
EMS (Enhanced Mailing & Shipping)	Available
ARM (Account Report Manager)	Available
E-Services with Electric Return Receipt™	Available
<b>System Dimensions</b>	
IN-700/IN-750 with catch tray (no DWP)	50" x 18" x 13"
IN-700/IN-750 with dynamic scale & catch tray	67" x 18" x 13"



## We've Got You Covered

Neopost maintains a network of offices across the country to provide local

customer support and trained technicians who are ready to assist you. You can be confident that when you need knowledgeable support or expert service, the point-of-contact will be a Neopost office in your area consisting of a team of local professionals.

## Why Choose Neopost?

Neopost is a global leader in mailing solutions, shipping services and digital communications. We believe that people are the key to business success. That's why our products and services are tailored to help your organization improve the quality of its interactions and bring people closer together.

In this age of multichannel communications, we guide and empower you to interact in new and innovative ways. We advise you on how to create cost-cutting synergies. We deliver global coverage with a strong local presence, offering you continual support by phone, onsite or online.

Today, Neopost is present in 31 countries and has a network of partners in more than 90 countries. We promote responsible business and sustainable development through our products and outreach programs. Our 6,200 employees worldwide are committed to making your interactions more responsive and more powerful – offering you a competitive edge that will open up a wealth of business opportunities.

Find out more at [neopostusa.com](http://neopostusa.com)



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