

Collaboration for Early Childhood

Budget vs. Actual

July through October 2018

	<u>Oct 18</u>	<u>Jul - Oct 18</u>	<u>Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
4000 - Public Support				
4010 - Individual Contributions	474.88	3,774.88	85,000.00	4.44%
4020 - Grants & Foundations (1)	500.00	1,500.00	75,000.00	2.0%
4030 - Corporate Income	0.00	246.95	3,000.00	8.23%
4040 - Organizational Donations	0.00	18,000.00	7,000.00	257.14%
4060 - Fees	0.00	0.00	12,000.00	0.0%
4080 - Fundraising Event	0.00	0.00	12,000.00	0.0%
Total 4000 - Public Support	974.88	23,521.83	194,000.00	12.13%
4200 - Government Contracts				
4210 - Village of Oak Park (2)	59,203.00	118,406.00	355,216.00	33.33%
4220 - Oak Park Township	0.00	0.00	10,500.00	0.0%
4230 - District 97 (2)	85,515.00	171,030.00	513,090.00	33.33%
4240 - District 200 (2)	74,522.00	149,074.00	447,310.00	33.33%
4250 - Park District of Oak Park	0.00	0.00	6,650.00	0.0%
4260 - Oak Park Library	0.00	0.00	1,500.00	0.0%
4280 - Illinois Dept of Public Health	0.00	0.00	5,800.00	0.0%
Total 4200 - Government Contracts	219,240.00	438,510.00	1,340,066.00	32.72%
4800 - Bank Interest	41.69	192.40	600.00	32.07%
4910 - Misc Income (3)	570.00	734.50	3,500.00	20.99%
Total Income	220,826.57	462,958.73	1,538,166.00	30.1%
Gross Profit	220,826.57	462,958.73	1,538,166.00	30.1%
Expense				
5000 - Wages				
5001 - Executive Director	6,461.69	22,330.74	93,177.00	23.97%
5002 - Administrator	3,538.46	14,153.84	46,000.00	30.77%
5003 - Prof. Development Coordinator	0.00	0.00	75,000.00	0.0%
5007 - Developmental Screening Coordin	4,579.62	18,318.48	59,535.00	30.77%
5008 - Parenting Resource Program Coor	4,017.24	16,068.96	52,224.00	30.77%
5010 - Parent Ambassador	422.50	422.50	25,000.00	1.69%
5011 - Director of Operations	5,230.76	20,923.04	68,000.00	30.77%
5005 - Payroll Expenses-Taxes	1,855.12	7,979.64	32,205.00	24.78%
5006 - Employee Benefits	2,545.70	8,425.24	56,500.00	14.91%
Total 5000 - Wages	28,651.09	108,622.44	507,641.00	21.4%
5100 - Contracted Services				
5115 - Home Visiting Program (4)	22,664.74	72,173.46	380,000.00	18.99%
5110 - Training Specialist	7,741.36	18,638.86	60,000.00	31.07%
5130 - Bookkeeper	805.00	3,427.00	11,000.00	31.16%
5140 - Outreach Worker	0.00	509.00		
5180 - Coordinated Intake Consultant	0.00	1,650.00	10,000.00	16.5%
5170 - Donor Development	2,656.25	10,008.75	45,000.00	22.24%
5175 - Parent Support	7,779.32	7,779.32	120,000.00	6.48%
5210 - Program Facilitators	150.00	150.00	13,000.00	1.15%

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Budget vs. Actual

July through October 2018

	Oct 18	Jul - Oct 18	Budget	% of Budget
5215 • Database Development/Analyst (5)	42,723.81	42,723.81	110,000.00	38.84%
5220 • Accounting/Audit	240.00	360.00	13,000.00	2.77%
5230 • General Consulting (6)	1,087.50	11,919.50	22,000.00	54.18%
5245 • Compu Consultant/Tech Support	0.00	817.50	3,000.00	27.25%
5250 • Legal Fees	0.00	0.00	12,000.00	0.0%
5270 • Audiology Technician	2,127.25	2,927.35	17,200.00	17.02%
5285 • Graphic Design	450.00	1,571.00	6,000.00	26.18%
5290 • Communications	200.00	200.00	5,000.00	4.0%
Total 5100 • Contracted Services	88,625.23	174,855.55	827,200.00	21.14%
5300 • Insurance				
5315 • Dishonesty Assurity	38.23	152.92	485.00	31.53%
5314 • Volunteer Accident Insurance	35.00	140.00	475.00	29.47%
5305 • General Liability	489.65	3,524.42	7,750.00	45.48%
5310 • Directors and Officers	0.00	378.51	1,900.00	19.92%
5312 • Workers Comp Insurance	0.00	335.32	2,700.00	12.42%
5313 • Unemployment Insur Prg Fees	206.50	413.00	1,500.00	27.53%
Total 5300 • Insurance	769.38	4,944.17	14,810.00	33.38%
5500 • Operating Expenses				
5511 • Childcare for Programs	0.00	90.00	1,500.00	6.0%
5501 • Service Charges	0.00	50.94	1,100.00	4.63%
5503 • Program or Workshop Supplies	671.53	2,677.59	17,500.00	15.3%
5504 • Program Food (7)	1,073.83	1,749.60	17,000.00	10.29%
5505 • Office Supplies	115.44	477.69	4,500.00	10.62%
5506 • Site Rental	25.00	607.00	2,500.00	24.28%
5508 • Office Equipment	0.00	0.00	2,500.00	0.0%
5509 • Payroll Processing	22.75	71.75	250.00	28.7%
Total 5500 • Operating Expenses	1,908.55	5,724.57	46,850.00	12.22%
6100 • Telephone/Telecommunications				
6101 • Telephone	445.99	1,717.90	6,300.00	27.27%
6103 • Webhosting	126.58	126.58	350.00	36.17%
6105 • Internet	144.57	578.22	1,650.00	35.04%
Total 6100 • Telephone/Telecommunications	717.14	2,422.70	8,300.00	29.19%
6201 • Postage and Delivery	0.00	351.75	1,500.00	23.45%
6250 • Printed/Online Materials				
6251 • Printing/Film Development (8)	1,376.56	3,025.82	14,000.00	21.61%
6252 • Subscriptions & Dues	48.38	208.37	6,200.00	3.36%
Total 6250 • Printed/Online Materials	1,424.94	3,234.19	20,200.00	16.01%
6290 • Rent	617.00	1,688.60	7,875.00	21.44%
6291 • Computer Hardware & Software (9)	888.38	1,735.15	5,000.00	34.7%
6300 • Staff Volunteer Development				
6310 • Staff/Volunteer Travel (10)	127.43	295.62	5,500.00	5.38%
6320 • Staff/volunteer Training	0.00	90.00	5,000.00	1.8%
6340 • Staff/Volunteer Recognition	25.00	25.00	850.00	2.94%
Total 6300 • Staff Volunteer Development	152.43	410.62	11,350.00	3.62%

Collaboration for Early Childhood Budget vs. Actual July through October 2018

	Oct 18	Jul - Oct 18	Budget	% of Budget
6400 - Licenses and Filing Fees	30.00	30.00	0.00	100.0%
6500 - Agency Advertising	0.00	0.00	3,000.00	0.0%
6600 - Special Event Costs	0.00	0.00	7,000.00	0.0%
6560 - Payroll Expenses	12.92	12.92		
6900 - Miscellaneous Expense (11)	107.27	276.70	2,500.00	11.07%
Total Expense	123,904.33	304,309.36	1,463,226.00	20.8%
Net Ordinary Income	96,922.24	158,649.37	74,940.00	211.7%
Other Income/Expense				
Other Income				
4994 - Unrealzd gains (losses) on Invm	0.00	1,599.80	0.00	100.0%
Total Other Income		1,599.80	0.00	100.0%
Other Expense				
7200 - Capital Expense	0.00	0.00	2,000.00	0.0%
Total Other Expense	0.00	0.00	2,000.00	0.0%
Net Other Income	0.00	1,599.80	-2,000.00	-79.99%
Net Income	96,922.24	160,249.17	72,940.00	219.7%

1. Grants & Foundations includes two family foundation donations.
2. Government Contracts includes the second IGA invoice for this fiscal year.
3. Misc Income is entirely made up of ASQ screenings.
4. Home Visting is work by Easterseals for September.
5. Database Development is work by Chapin Hall for July thru September.
6. General Consulting includes consultation to the Executive Director.
7. Program Food includes trainings, parent meetings, deposit for cultivation event.
8. Printing includes invites, letterhead and envelopes for the cultivation event and Fall appeal letters, and the resource fair.
9. Computer Hardware covers new staff and troubleshooting.
10. Staff Travel includes a grant-funded overnight trip to Bloomington, IL for the executive leadership program.
11. Misc Expenses includes making copies of office keys and fingerprinting.

Collaboration for Early Childhood Income Statement October 2018

	<u>Oct 18</u>
Ordinary Income/Expense	
Income	
4000 · Public Support	
4010 · Individual Contributions	474.88
4020 · Grants & Foundations	500.00
Total 4000 · Public Support	<u>974.88</u>
4200 · Government Contracts	
4210 · Village of Oak Park	59,203.00
4230 · District 97	85,515.00
4240 · District 200	74,522.00
Total 4200 · Government Contracts	<u>219,240.00</u>
4800 · Bank Interest	41.69
4910 · Misc Income	570.00
Total Income	<u>220,826.57</u>
Gross Profit	<u>220,826.57</u>
Expense	
5000 · Wages	
5001 · Executive Director	6,461.69
5002 · Administrator	3,538.46
5007 · Developmental Screening Coordin	4,579.62
5008 · Parenting Resource Program Coor	4,017.24
5010 · Parent Ambassador	422.50
5011 · Director of Operations	5,230.76
5005 · Payroll Expenses-Taxes	1,855.12
5006 · Employee Benefits	2,545.70
Total 5000 · Wages	<u>28,651.09</u>
5100 · Contracted Services	
5115 · Home Visiting Program	22,664.74
5110 · Training Specialist	7,741.36
5130 · Bookkeeper	805.00
5170 · Donor Development	2,656.25
5175 · Parent Support	7,779.32
5210 · Program Facilitators	150.00
5215 · Database Development/Analyst	42,723.81
5220 · Accounting/Audit	240.00
5230 · General Consulting	1,087.50
5270 · Audiology Technician	2,127.25
5285 · Graphic Design	450.00
5290 · Communications	200.00
Total 5100 · Contracted Services	<u>88,625.23</u>
5300 · Insurance	
5315 · Dishonesty Assurity	38.23
5314 · Volunteer Accident Insurance	35.00
5305 · General Liability	489.65

Collaboration for Early Childhood Income Statement October 2018

	Oct 18
5313 · Unemployment Insur Prg Fees	206.50
Total 5300 · Insurance	769.38
5500 · Operating Expenses	
5503 · Program or Workshop Supplies	671.53
5504 · Program Food	1,073.83
5505 · Office Supplies	115.44
5506 · Site Rental	25.00
5509 · Payroll Processing	22.75
Total 5500 · Operating Expenses	1,908.55
6100 · Telephone/Telecommunications	
6101 · Telephone	445.99
6103 · Webhosting	126.58
6105 · Internet	144.57
Total 6100 · Telephone/Telecommunications	717.14
6250 · Printed/Online Materials	
6251 · Printing/Film Development	1,376.56
6252 · Subscriptions & Dues	48.38
Total 6250 · Printed/Online Materials	1,424.94
6290 · Rent	617.00
6291 · Computer Hardware & Software	888.38
6300 · Staff Volunteer Development	
6310 · Staff/Volunteer Travel	127.43
6340 · Staff/Volunteer Recognition	25.00
Total 6300 · Staff Volunteer Development	152.43
6400 · Licenses and Filing Fees	30.00
6560 · Payroll Expenses	12.92
6900 · Miscellaneous Expense	107.27
Total Expense	123,904.33
Net Ordinary Income	96,922.24
Net Income	96,922.24

Collaboration for Early Childhood

Balance Sheet

As of October 31, 2018

	<u>Oct 31, 18</u>
ASSETS	
Current Assets	
Checking/Savings	
1100 · Cash	
1125 · Community Bank Non-Prof Checkg	189,208.65
1151 · Community Bank Money Mkt	466,541.08
1152 · PayPal	368.35
Total 1100 · Cash	<u>656,118.08</u>
Total Checking/Savings	656,118.08
Accounts Receivable	
1600 · Pledge Receivable	
1610 · Discounted Pledge Receivable	-622.20
1600 · Pledge Receivable - Other	10,000.00
Total 1600 · Pledge Receivable	<u>9,377.80</u>
1500 · Accounts Receivable	222,423.83
Total Accounts Receivable	<u>231,801.63</u>
Other Current Assets	
1310 · Prepaid Insurance	
1311 · Workman's Comp	24.85
1312 · D&O Insurance	577.96
1313 · Gen Liability	1,240.69
1310 · Prepaid Insurance - Other	577.66
Total 1310 · Prepaid Insurance	<u>2,421.16</u>
1130 · Charles Schwab Account (1)	20,842.72
1190 · Investments (1)	29,241.62
1510 · Grants Receivable	20,000.00
Total Other Current Assets	<u>72,505.50</u>
Total Current Assets	960,425.21
Fixed Assets	
1400 · Furniture & Fixtures	871.15
1401 · Office & Computer Equipment	16,623.50
1402 · Database Asset	125,117.09
1410 · Less Accumulated Depreciation (2)	-111,796.49
Total Fixed Assets	<u>30,815.25</u>
Other Assets	
1153 · First NonProfit	
1155 · Unemployment Insurance Reserves	1,400.00
1154 · Unemployment Insurance Fund	5,600.00
1156 · First Nonprofit Investment Inc.	346.02
Total 1153 · First NonProfit	<u>7,346.02</u>
Total Other Assets	7,346.02
TOTAL ASSETS	<u><u>998,586.48</u></u>
LIABILITIES & EQUITY	
Liabilities	

Collaboration for Early Childhood

Balance Sheet

As of October 31, 2018

	<u>Oct 31, 18</u>
Current Liabilities	
Accounts Payable	
2000 - Accounts Payable (3)	61,746.14
Total Accounts Payable	61,746.14
Credit Cards	
2160 - Chase Credit Card (4)	3,792.41
Total Credit Cards	3,792.41
Other Current Liabilities	
2120 - Accrued Vacation	4,329.88
2100 - Payroll Liabilities (5)	1,217.74
Total Other Current Liabilities	5,547.62
Total Current Liabilities	71,086.17
Long Term Liabilities	
2125 - Lexmark Copier/Printer Lease	5,653.15
Total Long Term Liabilities	5,653.15
Total Liabilities	76,739.32
Equity	
1140 - Designated Health Insurance	25,000.00
1150 - Board Designated Legal Fund	29,000.00
1160 - Designated Database Funds	35,764.00
1170 - Home Visiting Fund	10,000.00
1110 - Unrestricted Net Assets (R/E) (6)	612,028.99
1502 - Temporarily Restr Net Assets (6)	49,805.00
Net Income	160,249.17
Total Equity	921,847.16
TOTAL LIABILITIES & EQUITY	<u>998,586.48</u>

1. The auditors added line 1190 to differentiate the earnings on an investment versus the straight value of the investment.
2. Depreciation is determined by the auditors.
3. Accounts Payable includes bills that came in October and paid in November.
4. The Credit Card bill came at the end of October and was paid in November.
5. Payroll Liabilities were accrued as of the end of October.
6. Unrestricted and Temporarily Restricted Net Assets reflect adjustments done by the auditors.
7. The \$49,805 is made up of \$19,805 from the Good Heart Work Smart Foundation for last fiscal year, \$20,000 from the Good Heart Work Smart Foundation for this fiscal year, and \$10,000 from the Grand Victoria Foundation for the Executive Leadership program.