



SOLE SOURCE SUPPORTING DOCUMENTATION

The following information is provided to assist you in completing your agency's required sole source procurement justification.

Company Description and Expertise

Lexipol provides state-specific policies and verifiable policy training for public safety organizations. The company has been in business since 2003 and the Lexipol system is currently in use in more than 3,200 public safety organizations in 35 states. There is no other company providing the combination of state-specific policies, updates based on legislative and best practice changes, and daily training delivered via a web-based platform.

Additional details of Lexipol's unique qualifications and expertise include:

- Proven record of helping public safety agencies reduce risk and avoid litigation.
- In-house team of attorneys specializing in public safety law.
- In-house content developers with hundreds of years of collective experience as practitioners in law enforcement, custody and fire.
- Clients ranging from small to large agencies (2 sworn personnel to more than 2,500 sworn personnel), including municipal police departments, county sheriff's offices, county district/state's attorneys, port police, probation departments, school district and university police, tribal police, career and volunteer fire departments, and a diverse group of state regulatory agencies.
- Subscriber base of over 100,000 registered users, one of the largest private networks of law enforcement policy collaborators in the nation.

The Lexipol system is only available via direct purchase, and is not available for purchase from third-party distributors.

Unique Product Features

The Lexipol system combines policy content and training materials delivered through an online platform. This combination of services has been developed in-house by Lexipol staff and is not available through other public or private resources or organizations.

Specific unique features include:

- Copyrighted, state-specific policy content developed by Lexipol staff and subject matter experts.
- Copyrighted, state-specific Daily Training Bulletins developed by experienced public safety personnel and linked to policy content. Each Daily Training Bulletin includes real-time testing to verify end-user understanding.
- Copyrighted, state-specific policy updates and client alerts in response to changing state and federal laws and evolving industry best practices.
- Editing features that allow the agency to customize policy and training content.
- Electronic acknowledgement of policies and training completion.
- Electronic archiving of each version of the agency's policy manual.

- Reports that show progress toward policy implementation and acknowledgement and facilitate the tracking of training completion.
- Mobile app that allows end users to access complete policy content, review policy updates and other alerts, and complete daily training.

These features are delivered via Lexipol's Knowledge Management System, a proprietary web-based delivery platform (software-as-a-service) that integrates policy issuance, policy updates, training, policy/training acknowledgement, and reporting.

Implementation/Management Services

(Applicable for agencies that are purchasing Lexipol's Implementation and/or Management Services)

Through its Implementation and Management Services, Lexipol provides personalized assistance to help agencies accelerate manual implementation and manage ongoing customization and issuance of Daily Training Bulletins and policy updates.

The above information justifies Lexipol as the sole source for a platform of policy, training, accountability tools, and implementation and management services.

Other Policy Management Options

An agency's other options for policy management and training include the following:

1. Use in-house resources
2. Contract with outside legal and policy development experts
3. Accept a less-than-optimum condition of policies and training

Options 1 and 2 nearly always cost more and are less effective, for the following reasons:

- The time commitment to develop a comprehensive, state-specific manual based on best practices is estimated at hundreds of hours. The time needed to create daily training scenarios is also significant. Unless the agency can devote full-time staff to policy management, success is doubtful.
- Agency personnel may lack the needed expertise to review the myriad pending and recently passed changes in legislation as well as to evaluate state and federal court decisions and determine how they affect agency policy. Outside resources will bill at rates that result in a total cost that is generally several times greater than the cost of a Lexipol subscription.
- Even if the agency is able to devote considerable resources to policy management and training, it can take away from core functions like operations and community service.

Option 3, accepting a less-than-optimum condition of policies and training, can leave the agency open to considerable risk of expensive litigation and claims, and is generally not advisable.

For additional information or assistance please contact Lexipol at 949/484-4444 or visit www.lexipol.com.