

To: Fire Chief Ebsen

From: Lieutenant Gloodt

Re: Engine Vendor Selection Process

Sir,

The 11 person vehicle committee met during the last 8 weeks to generate a fire engine specifications and needs document that we feel would work best for the Village of Oak Park. Once we established these parameters, we contacted multiple vendors to provide us with a presentation of their product and whether they would be able to meet these requirements. All members considered were approved vendors through the Houston/Galveston Area Council (HGAC) for competitive cooperative purchasing agreements. The following vendors were contacted:

1. Pierce: Gave 2 presentations and met all specifications. Delivery date 8-9 months from contract signature.
2. E-One: Gave 2 presentations and met most specifications. Would not commit to a delivery date in 2019; stated most likely 12-13 months from contract signature.
3. Seagrave: Gave 2 presentations, however they openly stated they would not be able to meet our specifications due to differences in manufacturing processes.
4. Spartan: Gave 1 presentation but did not aggressively follow up with requests from the committee. Was not able to meet the short timeframe of the committee process.
5. Ferrara: Stated they wouldn't be able to come out for a presentation until middle-to-late February to even begin the process. Was not able to meet the short timeframe of the committee process.

Additionally the committee members made site visits to Berwyn, Forest Park, Streamwood, Westmont, and West Chicago to inspect all the different brands of vehicles listed above.

Ultimately Pierce Manufacturing was selected as the vendor for the following reasons:

1. Reputable product line used by multiple fire departments, both locally and nationally.
2. Local service center in Aurora, IL.
3. Able to meet all our specifications and custom modifications.
4. Crew cab safety equipment such as airbags and roll protections for crew members.
5. Able to provide low hosebeds to prevent members from having to climb on the vehicle to access hose and equipment.
6. Able to include "clean cab" style compartments for fire gear and equipment outside of the crew cab area, thus reducing exposure to potential carcinogens.
7. Actively working with the committee to quickly process changes and meet the Village's timeline for purchasing the vehicle.
8. 8 to 9 month build/delivery time from signing of contract. Should be delivered in fiscal year 2019.
9. Single-source factory 5 hours away in Wisconsin. Any needed parts are able to be quickly obtained if not available in the local service center.
10. Significant price discounts are available via HGAC purchasing and 100% prepayment option.