

2019 Leaf 12 mos. Lease

Leaf	Fleet Sol	Acme	Leasing Associates
Base	\$31,423.08	\$31,983.00	
Nissan rebate	-\$4,000.00	-\$4,000.00	0
Partial Fed rebate	-\$3,750.00	-\$5,000.00	0
Leased amount	\$23,673.08	\$22,983.00	
Total lease	\$24,987.04	\$25,021.00	\$30,727.48

Notes:

- 1) Vehicles belong to the Village at end of lease.
- 2) Lease allows the Village to monetize the Federal rebates that otherwise would not be available.
- 3) The Lease company passes on a portion of the rebate to the Village
- 4) The rebates make the lease cost effective over out right purchase
- 5) Comparable Ford Fusion Hybrid cost \$23,809.00
- 6) These are the first Manufacture electric vehicles placed in the Village's fleet

	Payments	Rate	Buy out	TOTAL	
Fleet Sol	12	\$998.92	\$13,000.00	\$24,987.04	12/20/2018
Acme	12	\$2,085.00	\$1.00	\$25,021.00	2/18/2019
Leasing Associates	12	\$805.85	\$21,057.28	\$30,727.48	1/3/2019

	Fleet Sol	\$124,935.20	5 UNITS
	Acme	\$125,105.00	
No Rebate	Leasing Associates	\$153,637.40	

No Lease	Purchase	Sourcewell	\$28,642.06
		X 5	\$143,210.30

SAVINGS	\$18,275.10
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