2020 Budget	GenOP	Oak Park	WCHC	TOTAL		
Revenue						
VOP General Revenue		\$300,000		\$300,000		
VOP CDBG		\$163,438		\$163,438		
Other Government Funding			\$175,000	\$175,000		
Corporate and Foundation Grants		\$25,000	\$250,000	\$275,000		
Donations and Contributions		\$35,000		\$35,000		
Special Events		\$50,000	\$30,000	\$80,000		
Program Income		\$33,000	\$20,000	\$53,000		
Other Income		\$350		\$350		
TOTAL	\$0	\$606,788	\$475,000	\$1,081,788		
Expense						
Payroll	\$21,500	\$493,269	\$245,500	\$760,269		
Occupancy (Rent/Util/Maint/Licenses)	\$7,003	\$70,437	\$19,220	\$96,660		
Professional Services	\$5,000	\$7,500	\$5,000	\$17,500		
Advertising & Promotions	\$2,000	\$45,000	\$2,000	\$49,000		
Supplies	\$3,200	\$5,000	\$8,300	\$16,500		
IT	\$3,200	\$10,000	\$5,100	\$18,300		
Insurance	\$1,000	\$3,500	\$1,500	\$6,000		
Professional Development	\$1,000	\$500	\$5,000	\$6,500		
Program Expenses	\$2,000	\$2,500	\$18,596	\$23,096		
Fund Raising Expense	\$22,000	\$0	\$5,000	\$27,000		
Misc	\$500	\$500	\$500	\$1,500		
TOTAL	\$68,403	\$638,206	\$315,716	\$1,022,325		
Net	(\$68,403)	(\$31,418)	\$159,284	\$59,463		

2019	GenOP	Oak Park	WCHC	TOTAL
Revenue				
VOP - Multi-Family Incentives Program		\$391,382		\$391,382
VOP - CDBG		\$188,925		\$188,925
Other Government Funding		\$46,101	\$176,241	\$222,342
Corporate and Foundation Grants		\$18,000	\$265,000	\$283,000
Donations and Contributions		\$30,000		\$30,000
Special Events		\$35,000	\$25,000	\$60,000
Program Income		\$33,000	\$18,450	\$51,450
Other Income		\$350		\$350
TOTAL	\$0	\$742,758	\$484,691	\$1,227,449
Expense				
Payroll	\$19,130	\$490,372	\$327,779	\$837,282
Occupancy	\$7,003	\$70,437	\$19,220	\$96,660
Professional Services	\$18,000	\$20,000	\$12,500	\$50,500
Advertising & Promotions	\$2,000	\$45,000	\$2,000	\$49,000
Supplies	\$3,200	\$7,500	\$8,300	\$19,000
IT	\$3,200	\$13,600	\$5,100	\$21,900
Insurance	\$1,000	\$3,500	\$1,500	\$6,000
Professional Development	\$1,000	\$500	\$5,000	\$6,500
Program Expense	\$2,000	\$2,500	\$18,596	\$23,096
Fund Raising Expense	\$22,000	\$0	\$2,500	\$24,500
Miscellaneous	\$500	\$500	\$500	\$1,500
TOTAL	\$79,033	\$653,909	\$402,995	\$1,135,938
NET	(\$79,033)	\$88,849	\$81,696	\$91,511

## Payroll (salary and benefits) for all employees paid for in part or in full by Village of Oak Park funding sources

Staff	Title Executive Director	Full/Part Full	2020 Payroll		Benefits		Payroll Taxes		2020 Payroll Estimate	
Athena Williams			\$	100,000	\$	5,520	\$	9,448	\$	114,968
Eckhoff, Sharon	Intake Specialist	Part	\$	21,840	\$	-	\$	2,184	\$	24,024
Ehernberger, Jerry	Lead Rental Advisor	Full	\$	50,000	\$	5,520	\$	4,448	\$	59,968
Hopkins, Jennifer	Rental Advisor	Full	\$	37,500	\$	3,120	\$	3,438	\$	44,058
Open	Bookkeeper	Full	\$	45,000	\$	-	\$	4,500	\$	49,500
Lewis, Derrick	Communications Manager	Full	\$	46,000	\$	9,360	\$	3,664	\$	59,024
Open	Affirmative Marketing Specialist	Full	\$	30,000	\$	-	\$	3,000	\$	33,000
Murnan, Arthur	Affirmative Marketing Specialist	Part	\$	13,200	\$	-	\$	1,320	\$	14,520
Stewart, Michael	Director TA and Marketing	Full	\$	70,000	\$	-	\$	7,000	\$	77,000
Arriaza, Juan	Listing Coordinator	Full	\$	32,500	\$	3,120	\$	2,938	\$	38,558
Open	<b>Development Coordinator</b>	Full	\$	50,000	\$	5,520	\$	4,448	\$	59,968
Worley, Gretchen	Affirmative Marketing Specialist	Full	\$	40,000	\$	5,520	\$	3,448	\$	48,968
TOTAL			\$	536,040			\$	49,836	\$	623,556

Village Percentage	Amount			
70%	\$	80,477.60		
100%	\$	24,024.00		
100%	\$	59,968.00		
100%	\$	44,058.00		
50%	\$	24,750.00		
50%	\$	29,512.00		
100%	\$	33,000.00		
100%	\$	14,520.00		
85%	\$	65,450.00		
100%	\$	38,558.00		
50%	\$	29,984.00		
100%	\$	48,968.00		
\$ 100.00	\$	493,269.60		

## Oak Park Regional Housing Center Profit and Loss

January - June, 2019

	General perating	OPRHC Counseling		West Cook HC		TOTAL	
Income							
4100 Government Grants	31,250.00		283,289.39		48,178.95	;	362,718.34
4190 Program Income					30,628.00		30,628.00
4200 Foundation Grants	6,813.74				75,250.00		82,063.74
4400 Contributions	20,710.00						20,710.00
4600 Special Events Income	3,976.00						3,976.00
4900 Other Income	1,305.00				300.17		1,605.17
Sales of Product Income	0.00						0.00
Total Income	\$ 64,054.74	\$	283,289.39	\$	154,357.12	\$ :	501,701.25
Expenses							
5100 Payroll Expense	20,716.07		232,133.10		87,682.84	;	340,532.01
5200 Occupancy	1,748.91		32,219.10		6,976.25		40,944.26
5250 Program Expense	111.97		6,138.66		5,647.09		11,897.72
5300 Professional Fees	694.09		38,682.61		1,461.61		40,838.31
5310 Advertising & Promotions	0.00		25,786.51		240.00		26,026.51
5330 Office Expenses	607.35		2,518.52		3,922.86		7,048.73
5340 Technology	300.00		75.00		16,560.25		16,935.25
5350 D/O & WC Insurance	197.52		2,513.20		1,221.61		3,932.33
5400 Training & Education	0.00		685.00		1,994.22		2,679.22
5500 Travel & Meeting Costs	0.00		760.94		955.91		1,716.85
5600 Fund Raising Expense	1,203.56		0.00		0.00		1,203.56
5900 Miscellaneous	0.00		0.00		0.00		0.00
Total Expenses	\$ 25,579.47	\$	341,512.64	\$	126,662.64	\$ 4	493,754.75
Net Operating Income	\$ 38,475.27	-\$	58,223.25	\$	27,694.48	\$	7,946.50