


Send to VMO for approval
John 12/2/19

Village of Oak Park
Department of Public Works
Administration Division

MEMORANDUM

DATE: December 2, 2019

TO: Cara Pavlicek, Village Manager

FROM: John P. Wielebnicki, Public Works Director 

Cc: Scott Brinkman, Street Division Superintendent
Tammie Grossman, Development Customer Services Department Director
John Youkhana, Interim Manager, Parking Services Division

RE: SNI Solutions Agreement

The Public Works Department and Parking Services Division use bags of Ecosalt for treatment of sidewalks and parking structures which are susceptible to corrosion during snow plowing and salting events. The Public Works Department also uses Geomelt 3-6-1 for anti-icing in the Village. If weather conditions meet certain guidelines this product is used to pretreat bridges and main arterials before snow fall. This helps hold off pavement icing until we can get our work force in to salt and plow. This product also helps to prevent ice from bonding to the pavement. SNI Solutions is the exclusive dealer for both these products in the Chicago area. The contractor has provided a letter supporting this.

The FY2020 General Fund, Streets Services and Parking Fund budgets provide monies for snow and ice control to cover these expenses. If conditions warrant, up to \$25,000.00 could be spent from accounts no. 1001-43740-765-560633, 5060-43770-786-530660 and 5060-43770-787-530660. This amount allows for the purchase of two loads of 4,500 gallons of Geomelt, 18 pallets of Ecosalt and Liquid Defoamer.

Attached for your consideration is a Purchase Price Agreement between the Village and SNI Solutions in the amount of \$25,000.00, for supplying Ecosalt, Geomelt 3-6-1, and Liquid Defoamer in 2020, a letter from SNI Solutions confirming single source status, and their price quotes.

Please let me know if you have any questions.

Thank you,

PURCHASE PRICE AGREEMENT

THIS PURCHASE PRICE AGREEMENT ("Agreement") is entered onto on the 3 day of December, 2019, by and between the Village of Oak Park ("Village"), an Illinois home rule municipal corporation with offices at 123 Madison Street, Oak Park, Illinois 60302 and SNI Solutions, Inc., an Illinois Corporation with offices at 205 N. Stewart, Geneseo, Illinois 61254 ("Contractor").

1. Price

Contractor is a supplier of Ecosalt & Geomelt deicers ("Materials"). Contractor has provided the Village with 2020 prices for its Materials as set forth in its Proposal dated October 25, 2019, attached hereto and incorporated herein by reference. The Village accepts the prices set forth in the attachment and agrees to purchase from Contractor such Materials as it finds necessary at the prices set forth in the attachment. This Agreement does not commit the Village to purchase any specific quantity of Materials. The total amount of materials to be purchased pursuant to this Agreement shall not exceed \$25,000.00.

2. Tax Exempt

The Village, as a local governmental entity, is exempt from the payment of State of Illinois sales tax or retailer's occupation taxes. The Village's tax exempt number is E9998-1823-06. Contractor agrees that its invoices will not include any amount for such sales taxes or retailer's occupation taxes.

3. Payment

The Village will pay all undisputed portions of invoices within 30 days of approval as provided in the Local Government Prompt Payment Act, 50 ILCS 505/4. The maximum interest rate for any payment not made within thirty (30) days of approval is 1% per month.

4. Term of Agreement

This Agreement is valid for purchases through December 31, 2020.

5. Governing Law and Venue

This Agreement is governed by the laws of the State of Illinois without regard to conflicts of law principals. Any action brought to enforce this Agreement must be brought in the state and/or federal courts located in Cook County, Illinois.

6. Conflict

In case of a conflict between any provision(s) of this Agreement and the Contractor's Proposal, this Agreement shall control to the extent of such conflict.

7. Dispute Resolution


The Village does not agree to the mandatory arbitration of any dispute. In the event any action is brought to enforce this Agreement or to collect any unpaid amount from the Village, each party hereto shall bear the responsibility of paying its own attorney's fees and costs.

8. Binding Authority

The individuals executing this Agreement on behalf of the Parties represent that they have the legal power, right and actual authority to bind their respective party to the terms and conditions of this Agreement.

THE PARTIES TO THIS AGREEMENT by their signatures acknowledge they have read and understand this Agreement and intend to be bound by its terms.

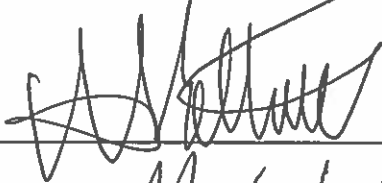
VILLAGE OF OAK PARK



Cara Pavlicek
Village Manager

Dated: 12/3, 2019

SNI SOLUTIONS, INC.



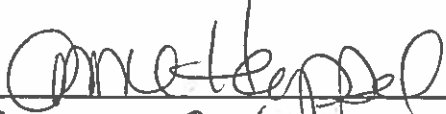
Print Name: Michael Heflorig
Title: President

Dated: 12/16, 2019

ATTEST

REVIEWED AND APPROVED
ASTORIA
DEC 03 2019

LAW DEPARTMENT



By: Sec/Treas.
Its:

Date: 12/16, 2019

Village of Oak Park Price Comparison

Date: 22-Nov 2019

Department Name: Public Works

Shipping Address: 201 South Blvd
Oak Park IL 60302

Billing Address: Village of Oak Park
Public Works Center
201 South Blvd
Oak Park, IL 60302

Appropriation No.: 1001-43740-765-560633, Sufficient Funds in Budget: ☒ Yes ☐ No
5060-43770-786-530660, 5060-43770-787-530660

[illegible]

Vendor Information - Vendor number must correspond to price number above. Price #1 being lowest. If lowest price is not preferred, state reason.

Firm #1	SNI	
Address	205 N Stewart, Geneseo, IL 61254	
	<input type="checkbox"/> MBE <i>Ethnic</i>	<input type="checkbox"/> WBE

Telephone # 309-944-3168
Contact Person Mike Bellovics

Firm #2 _____
Address _____
☐ MBE *Ethnic* ☐ WBE

Telephone # _____
Contact Person _____

Firm #3 _____
Address _____
☐ MBE *Ethnic* ☐ WBE

Telephone # _____
Contact Person _____

Reason why three quotes were not obtained: Sole Source Provider for these products which contain Geomelt which is a corn-soybean and sugar beet mixture. We have found this product to be very effective for melting snow and ice while being less corrosive than untreated salt.

P.O. # _____

Requisitioner Scott Brinkman

PURCHASING DEPT.

Approved by _____

Department Head Signature



205 N. STEWART ST
GENESEO, IL 61254
PH: 888-840-5564 FAX: 309-944-4620

www.snisolutions.com

QUOTATION

Mr. Scott Brinkman
Street Superintdent
Village of Oak Park, IL

October 25, 2019

RE: 2019-20 Winter Liquid Deicer Quote

Dear Mr. Brinkman;

Thank you for your previous business with SNI Solutions. The product you are currently using is Geomelt SC 316 (60% salt brine, 10% calcium chloride, and 30% Geomelt 55). Per your request, here is the pricing for winter deicing products delivered to your location in Oak Park, IL for the upcoming winter operations season.

Geomelt SC 316 (4,500 gallon quantities):	\$1.40/gallon.
Ecosalt granular deicer 50# bag (48 bags per pallet): 18 pallets:	\$8.75/bag.
Freight for 18 pallets (price good for one week from date of quote):	\$735.00.
5 gallons of defoamer	\$200.00 plus USPS shipping.

Once again, thank you for the opportunity to quote winter deicing products to the Village of Oak Park. Please contact me with any questions, etc. that you or your staff may have.

Respectfully,
Steven Ellwood
Vice President Sales & Marketing
SNI Solutions
715-533-2180
ellwood@snisolutions.com



Environmental Chemical Contractor

Scott Brinkman
Village of Oak Park
201 South Boulevard
Oak Park, IL 60302

RE: Sole Source Confirmation

November 21, 2019

Good morning, Mr. Brinkman:

Per your request, please find my confirmation of SNI's Exclusive chemistry.

'Biomelt' and 'Geomelt' are trademarks of SNI Solutions, Inc. and represent a proprietary chemistry that is derived from the corn-soybean and the sugar beet industries that accelerates rock salt and salt brine.

This organic chemistry, mixed with brine, or added to salt, bulk or bagged, as in our 'Ecosalt', is only available through SNI, as a sole source, and is protected under patent by SNI Solutions, Inc., patent number 6,080,330 being our main patent for organic accelerators

If there is any further information required to confirm this chemistry, please call me.

Respectfully,

Mike Bellovics
President

js



Office of the Secretary of State Jesse White
CYBERDRIVEILLINOIS.COM

Corporation/LLC Search/Certificate of Good Standing

Corporation File Detail Report

File Number 64487817
Entity Name SNI SOLUTIONS, INC.
Status
ACTIVE

Entity Information

Entity Type
CORPORATION

Type of Corp
DOMESTIC BCA

Incorporation Date (Domestic)
Wednesday, 12 October 2005

State
ILLINOIS

Duration Date
PERPETUAL

Agent Information

Name
ROBERT J NOE

Address

11/21/2019

Corporation/LLC Search/Certificate of Good Standing

1620 5TH AVE STE 101 POB 659
MOLINE , IL 61266

Change Date
Thursday, 2 August 2018

Annual Report

Filing Date
Friday, 6 September 2019

For Year
2019

Officers

President
Name & Address
MICHAEL J BELLOVICS 205 N STEWART GENESEO 61254

Secretary
Name & Address
SAME

[Return to Search](#)

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[Adopting Assumed Name](#)

[Articles of Amendment Effecting A Name Change](#)

[Change of Registered Agent and/or Registered Office](#)

(One Certificate per Transaction)

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Thu Nov 21 2019