



Agenda Item Summary

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Submitted By

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Reviewed By

LKS

Agenda Item Title

A Resolution Approving the Purchase of 4,200 Tons of Rock Salt from Compass Minerals America Inc. of Overland Park, Kansas at \$44.41 Per Ton For the 2017/2018 Snow Season in an Amount Not To Exceed \$190,000.00 and Waiving the Village's Bid Process for Said Purchase

Overview

Rock salt is used as the principal deicer for snow and ice control in an effort to mitigate hazardous road conditions. The Village participates in the State of Illinois Joint Purchasing Program for materials and equipment commonly used by municipalities such as rock salt.

Staff Recommendation

Approve the Resolution.

Fiscal Impact

The FY 2017 budget provides a total of \$210,000.00 for the purchase of roadway salt materials in the Public Works, Street Services Budget, Account #1001-43740-765-560633, Roadway Maintenance. To date, \$185,334 remains. Salt needed for the portion of winter season after January 1, 2018 will be charged against the FY 2018 budget where \$210,000.00 is proposed for the purchase of rock salt.

Background

Rock salt is the most readily available and cost effective de-icing material. Salt is used to keep snow and ice from bonding to the pavement thereby allowing snow plows to remove accumulated snow and ice quickly and efficiently and to keep the roads open and safe. The Village has previously participated in the State of Illinois Joint Purchasing Program for materials and equipment commonly used by municipalities. Salt is one of the many items that the Village has purchased through the State's program. This program provides the assurance that orders placed by the Village will be given priority over ad hoc orders. Participation in the Joint Purchasing Program results in volume discounts which the Village could not achieve on its own as a single purchaser.

The State notified the Village that the contract for salt would be awarded to Compass Minerals America Inc., of Overland Park, Kansas at the price of \$44.41 per ton for the 2017/2018 winter season. The salt will be delivered by truck to the Public Works Center at 201 South Boulevard.

The salt purchase contract allows the Village to order a minimum of 80% and up to 120% of the requested

amount of salt. The requested amount of salt was 3,500 tons. Therefore, the minimum required purchase is 2,800 tons and the maximum is 4,200 tons.

In an average winter, the Village uses approximately 4,000 - 5,000 tons of rock salt for snow and ice control. The Village has approximately 1,600 tons of salt in storage.

Alternatives

The Board can delay action to gain additional information.

Previous Board Action

The Village Board has approved this Resolution in prior years.

Citizen Advisory Commission Action

N/A.

Anticipated Future Actions/Commitments

It is anticipated that the Department of Public Works will be bringing this contract to the Village Board annually.

Intergovernmental Cooperation Opportunities

The purchase of salt through the Joint Purchasing Program of the State of Illinois uses intergovernmental cooperation to obtain favorable pricing for salt.

The Village also provides rock salt to the Park District of Oak Park. The Park District reimburses the Village for the actual cost of the salt. Their use is between 50-100 tons.

Performance Management (MAP) Alignment

This work is in alignment with the Governance Priority established for the Department of Public Works for Maintenance and Service Programs.