



Agenda Item Summary

File #: RES 20-077, **Version:** 1

Submitted By

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Reviewed By

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Agenda Item Title

A Resolution Approving an Independent Contractor Agreement With Total Parking Solutions, Inc. for the Purchase and Installation of Twenty-Eight (28) Cale Paystations as a Sole Source Vendor in an Amount Not to Exceed \$250,000, Authorizing its Execution and Waiving the Village's Bid Process

Overview

The Contractor, Total Parking Solutions, Inc., shall provide twenty-eight (28) Cale paystations inclusive of installation and Weboffice (back office software and support). This purchase and installation will continue the Village's plan to convert legacy coin-operated parking meters to paystations. In 2017, this vendor participated in a bid process as part of the parking pilot program. Since that time Total Parking Solutions was the selected vendor for installing various paystations. Staff recommends continuing with Total Parking Solutions for consistency in the technology.

Recommendation

Approve the Resolution.

Fiscal Impact

The cost (\$250,000) to purchase twenty-eight (28) Cale Paystations was budgeted for in the Village FY 2020 Capital budget, funded through the Parking Fund (GLs 5060.43770.786.570707). The budget includes \$246,820 for twenty-eight (28) Cale Paystations and \$3,180 for contingencies.

Background

In 2017, an open pilot program with vendors for Parking Paysations with four (4) participants. The requirement for the pilot program was that the paystations have the ability to provide Pay-by-Plate programming in addition to other standard parking payment methods. After months of usage, staff and customer feedback, and vetting of the technology, it was determined that two (2) vendors had the type of equipment, back office, and service needed to fulfill the needs of the parking division. Cale and Parkeon were invited to participate in a Competitive Bid Process to determine the best vendor and long-term provider of paystations for the Village of Oak Park. Of the two companies, the low responsible bidder was Total Parking Solutions, Inc. on behalf of Cale. Total Parking Solutions, Inc. provides for a contract with labor included, while Parkeon's system requires the purchase of an inventory of parts and labor is paid by the hour. Due to the similar price point staff requested a "Best And Final Offer" from each company in which Total Parking Solutions, Inc. was able to save the Village additional funds per unit.

On March 19, 2018, the Board approve staff's recommendation that the Village enter into an agreement with Total Parking Solutions, Inc. for the purchase of Cale Paystations. Since that time, the Village has worked with Total Parking Solutions, Inc. to furnish and install Cale paystations for metering various parking lots and on-street parking areas. Total Parking Solutions, Inc. is the Villages's preferred sole source vendor, selected through 2017 Parking Paystation pilot process to provide paystations for the Village's conversion of all coin-operated parking meters. Total Parking Solutions, Inc. has also been selected to provide quarterly service and maintenance to the machines and also to provide cellular connectivity functionality. Cellular connectivity is used to allow real-time credit card payment and integration with Passport Mobile Pay technology, among other functionality.

On March 18, 2019, the Village Board approved the purchase and installation of twenty-nine (29) Cale paystations with Total Parking Solutions, Inc. In addition, the Village of Oak Park currently utilized Cale Paystations in parking lots throughout the Village. The continued use of Cale paystations provides consumers a common understanding of the technology and provides efficiency for staff.

Alternatives

N/A.

Previous Board Action

On March 19, 2018, the Village Board approved the purchase and installation of twenty-nine (29) Cale paystations with the intention of facilitating a 5 year conversion plan from coin-operated parking meters to paystations.

On March 18, 2019, the Village Board approved the purchase and installation of twenty-nine (29) Cale paystations with Total Parking Solutions, Inc.

Citizen Advisory Commission Action

N/A.

Anticipated Future Actions/Commitments

N/A.

Intergovernmental Cooperation Opportunities

N/A.